

**9112. RESOLUTION 04-45 - AUTHORIZING EXECUTION OF CONCESSION AGREEMENTS FOR CAR RENTAL SERVICES AT NEW CASTLE AIRPORT.** The Executive Director presented the following Resolution.

WHEREAS, The Delaware River and Bay Authority (the “Authority”) is the operator of the New Castle Airport; and

WHEREAS, the Authority allows private corporations to provide car rental services at the New Castle Airport for their customers; and

WHEREAS, the Authority's Concession Agreements with Avis Car Rental Inc., also known as The Cendant Corporation, and National Car Rental Inc., now known as Vanguard Car Rental Inc., have expired and both have continued to operate on a month to month basis since said expiration; and

WHEREAS, Enterprise Car Rental Inc. has submitted a request to also provide such services to the New Castle Airport; and

WHEREAS, the Authority has received proposals to provide car rental services from Avis Car Rental Inc., Vanguard Car Rental Inc., and Enterprise Car Rental Inc.; and

WHEREAS, the terms for each Concession Agreement will be for three (3) years with an option of renewing for two (2) additional years for a guaranteed minimum monthly payment of \$4,167 (\$50,000 divided by 12 months) or 10% of the monthly gross receipts whichever is higher plus counter area rent of \$150 per month and parking space rent of \$13 per space per month.

NOW, THEREFORE, BE IT RESOLVED, that the Executive Director or his designee is hereby authorized to finalize the terms and conditions of three separate Concession Agreements with Avis Car Rental Inc., Vanguard Car Rental Inc., and Enterprise Car Rental Inc., and with the advice and consent of Counsel, to have such Concession Agreements executed by the Chairperson, Vice Chairperson, and the Executive Director.

Resolution 04-45 was moved by Commissioner Dorn, seconded by Commissioner Lowe and approved by a roll call vote of 11-0.