

RESOLUTION 19-03 - ADOPTION OF A REVISED FARE SCHEDULE FOR THE CAPE MAY-LEWES FERRY TO INCREASE VEHICLE FARES, DECREASE PASSENGER FARES, AND TO INTRODUCE OTHER FARES SUCH AS: A “BLUE & RED” DISCOUNT FARE FOR FIRST RESPONDERS

WHEREAS, The Delaware River and Bay Authority (the “Authority”), is a bi-state agency created by Compact for the purpose of operating crossing facilities between the States of Delaware and New Jersey; and

WHEREAS, the Authority owns and operates the Cape May-Lewes Ferry, which connects Cape May, New Jersey, and Lewes, Delaware; and

WHEREAS, the Authority wishes to be responsive to customer requests from the first responders as a segment of its passenger ridership; and

WHEREAS, revisions to the fare schedule include raising the vehicle fares by \$1 in-season; and also decreasing passenger fares by eliminating the fares for children ages 6 to 13 off-season; and

WHEREAS, further revisions to the fare schedule will shift June fares to the “High Season” portion of the fare card in response to customer demand, two-wheel motorcycle fares will be held constant, and a three-wheel motorcycle fare will be established at an additional \$1 over the two-wheel motorcycle fare; and

WHEREAS the new fare schedule will introduce for a trial period of one year a \$2 “Blue & Red” discount for passengers who identify themselves as first responders. After one-year this will be evaluated for possible permanent implementation; and

WHEREAS, the revised fare schedule does not include any increases to the current passenger and shuttle fares; and

WHEREAS, the potential reduced revenue from the proposed discounted fares will be more than offset by the projected increased revenue from modest increase in vehicle and driver fares; and

WHEREAS, the Authority has concluded that the revised fare schedule is responsive to the public’s concerns, and yet acts to meet the financial requirements of the Authority; and

WHEREAS, based on the foregoing, the Authority has concluded that the revised fare schedule is just and reasonable, necessary, proper and desirable; and

WHEREAS, the Authority desires to amend the fare schedule with an effective date of April 1, 2019.

NOW, THEREFORE, BE IT RESOLVED, that the revised fare schedule for the Cape May-Lewes Ferry, attached hereto, is hereby adopted with an effective date of April 1, 2019.

Cape May-Lewes Ferry Fares

(All Fares are One-Way Unless Noted)

Effective April 1, 2019

HIGH SEASON

JUN – AUG

PEAK*

NOV-MAR

APR-OCT

(Mon. – Thu.)

VEHICLE (Including Driver)

Car, SUV, Van, Pick-up Truck (vehicles less than 20' length)

\$28.00

\$40.00

\$45.00

\$48.00

Return-Trip Value Fare

\$23.00

\$33.00

\$38.00

Motorcycle or Motorbike

\$24.00

\$34.00

\$39.00

\$39.00

3-Wheel Motorbike

\$25.00

\$35.00

\$40.00

\$40.00

Return-trip Value Fare

\$19.00

\$28.00

\$33.00

Discount Book of Six (6) Tickets (all vehicles less than 20' length)

\$153

\$153

\$153

\$153

Discount Book of Six (6) Tickets (Commercial vehicles)

15% off scheduled fare

Discount Book of Twelve (12) Tickets (all vehicles less than 20' length)

\$288

\$288

\$288

\$288

(Memorial Day to Labor Day: not valid Sat, Sun, or Holidays between 9 a.m. and 5 p.m.)

VEHICLE & FOOT PASSENGERS

Under 6 years of age

FREE

FREE

FREE

FREE

Children, age 6-13

FREE

\$5.00

\$5.00

\$5.00

Return-Trip Value Fare

\$4.00

\$4.00

\$4.00

Adults (14 – 61 years)

\$8.00

\$10.00

\$10.00

\$10.00

Return-Trip Value Fare

\$6.00

\$8.00

\$8.00

\$8.00

Discount Book of Six (6) Adult Tickets

\$45.00

\$45.00

\$45.00

\$45.00

Season Pass for Passengers

\$150.00

\$150.00

\$150.00

\$150.00

Seniors (62+ years)

\$6.00

\$8.00

\$8.00

\$8.00

Return-Trip Value Fare

\$5.00

\$6.00

\$6.00

\$6.00

Military

\$6.00

\$8.00

\$8.00

\$8.00

Return-Trip Value Fare

\$5.00

\$6.00

\$6.00

\$6.00

Blue & Red (First Responders) 1 YEAR TRIAL

\$6.00

\$8.00

\$8.00

\$8.00

Return-Trip Value Fare

\$5.00

\$6.00

\$6.00

\$6.00

***NOTE: Return-Trip Value Fares must be purchased with initial Sailing**

<u>BUS PASSENGERS</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
Children, age 6-13	\$2.00	\$3.00	\$3.00	\$3.00
14 Years of age and older	\$3.00	\$5.00	\$5.00	\$5.00
<u>FERRY TERMINAL SHUTTLE FARES</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
6 Years of age and older	\$4.00	\$4.00	\$4.00	\$4.00
<u>OTHER DISCOUNTS & FEES</u>				
Non-Refundable Reservation Cancellation Fee	\$5.00	\$5.00	\$5.00	\$5.00
<u>OTHER VEHICLES & DRIVER</u>				
20' to under 25'	\$32.00	\$44.00	\$50.00	\$53.00
Return-Trip Value Fare	\$28.00	\$40.00	\$46.00	
25' to under 35'	\$41.00	\$53.00	\$58.00	\$64.00
Return-Trip Value Fare	\$38.00	\$49.00	\$54.00	
35' to under 45'	\$48.00	\$60.00	\$65.00	\$72.00
Return-Trip Value Fare	\$44.00	\$56.00	\$61.00	
45' to under 60'	\$60.00	\$73.00	\$78.00	\$88.00
Return-Trip Value Fare	\$56.00	\$69.00	\$74.00	
More than 60'	\$83.00	\$96.00	\$101.00	\$116.00
Return-Trip Value Fare	\$79.00	\$92.00	\$97.00	

***PEAK FARES:** Memorial Day to Labor Day – Fri, Sat, Sun, & Holidays

TICKET EXPIRATION: Tickets expire two years after purchase date **except for Season Passes, which expire December 31st of the year purchased.**

NOW, THEREFORE, BE IT FURTHER RESOLVED, that the form of ticket used to notify customers of the terms of passage, including disclaimers, limitation periods and venue provision, as authorized by Resolution 09-05 and attached as Exhibit A are hereby affirmed and continued.

Resolution 19-03 Executive Summary Sheet

Resolution: Adoption of a revised fare schedule for the Cape May-Lewes Ferry to increase vehicle fares, reduce passenger fares, and to introduce other fares such as: a “Blue and Red” discount fare for first responders, and a 3-wheel motorbike fare.

Committee: Budget & Finance Committee

Committee Date: February 20, 2019

Board Date: February 20, 2019

Purpose of Resolution:

To authorize a revised fare schedule for the Cape May-Lewes Ferry effective April 1, 2019

Background for Resolution:

A revised fare schedule is proposed to increase vehicle fares by \$1 in season, eliminate fares for children ages 6 – 13 in the off-season, and shift June fares to the “high season” portion of the fare card. The resolution also implements a fare for 3-wheel motorbikes that is \$1 higher than the fare for the 2-wheel motorbikes, and a “Blue & Red” discount fare for first responders for a one-year trial period. After this trial period, the Blue & Red discount fare will be evaluated for permanent implementation.

The proposed fare schedule changes include:

- A \$1 increase to in-season vehicle fares.
- Elimination of fares for children ages 6 – 13 in the off-season.
- Shifting of June fares to the “high season” portion of the fare card.
- Implementation of a 3-wheel motorbike fare that is \$1 more than the 2-wheel motorbike fare.
- No increases will be applied to any passenger and shuttle fares.
- This proposed fare schedule is projected to generate approximately \$135,000 with no traffic growth or decline, and is intended to be partially offset by anticipated promotional discounts.
- Above changes will be effective on April 1, 2019.

The Board last reviewed terms of passage in 2009. Those terms of passage have been recently reviewed and are hereby affirmed without modifications.