

11212. RESOLUTION 17-08 – AUTHORIZING AUTHORITY EXPENDITURES PURSUANT TO RESOLUTION 01-84 FOR THE PERIOD, JANUARY 1, 2017 THROUGH DECEMBER 31, 2017

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 01-84 requiring Commissioner review and approval of all Authority expenditures in excess of \$25,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$25,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY
 PROJECTED VENDORS TO BE PAID OVER \$25,000
 OPERATION EXPENDITURES
 FOR THE PERIOD 1/1/17 THROUGH 12/31/17

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Convergint Technologies, LLC	New and Replacement Security Cameras	State Contract	\$65,000
Icom America, Inc.	Replacement hand held and mobile VHF radios	State Contract	\$50,000
New Jersey Outboards	Replacement Outboard Motors for CMLF Rescue Boats	Quotes	\$38,000
Siemens Building Technologies	Fire Detection System Programming Upgrades, Software and Hardware Modifications	Proprietary	\$45,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

A motion to approve Resolution 17-08 was made by Commissioner Wilson, seconded by Commissioner Lathem, and approved by a roll call vote of 10-0.

Resolution 17-08 Executive Summary Sheet

Resolution: Authorizing Authority Expenditures Pursuant to Resolution 01-84 for the period January 1, 2017 through December 31, 2017.

Committee: Budget & Finance

Committee and Board Date: January 18, 2017

Purpose of Resolution:

Authorizes expenditures of \$25,000 or greater with the identified vendors during the 2017 calendar year.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 01-84, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$25,000 or more unless it has first been approved by a vote of Commissioners.

Background for the specific purchases:

Convergent Technologies, LLC: Replacement Security Cameras

The Authority will be expanding the use of and replacing approximately 75 antiquated analog security cameras with Axis IP-based cameras at all locations, to be purchased from Convergent Technologies, LLC at prices pursuant to the firm's state contract for Building Access Security Services (GSS15599).

Icom America, Inc.: Replacement hand held and mobile VHF radios

The Authority will be replacing the bulk of its marine and avionic hand held and mobile VHF radio units, on account of the age and inefficiency of the current equipment, to be purchased from Icom America at prices pursuant to the firm's state contract for Public Safety Communication Equipment (GSS15676).

New Jersey Outboards: Replacement Outboard Motors for CMLF Rescue Boats

For purposes of increased safety and reliability for our passengers and Crew, the Authority will be purchasing new outboard motors for all CMLF rescue vessels. The current motors are 2008 carbureted models and require an excessive amount of resources to keep in running order. The equipment will be used to repower six (6) rescue boats and leave an active spare in the event of a breakdown (same as current

setup). Quotes for the equipment were solicited and received from three (3) businesses, with New Jersey Outboards quoting the lowest cost to supply the motors as specified by the Authority. The retired equipment will be sold at public auction.

Siemens Building Technologies: Fire Detection System Programming Upgrades, Software and Hardware Modifications

The Authority utilizes fire alarm system equipment manufactured by Siemens Building Technologies at all Delaware Memorial Bridge and Cape May-Lewes Ferry facilities and requires the proprietary programming services of the original equipment manufacturer to update the system at each facility to reflect changes to building infrastructure. Better system programming will result in more intuitive fire detection equipment, allowing fire personnel to accurately locate problematic components or establish the root cause of a fire alarm. The Authority will also be utilizing Siemens for general deficiency resolution that will require hardware and software modifications.

Classification Definitions:

Proprietary. A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor.

Quotes. A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. *“Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources, whichever is less...Construction management contracts or construction contracts...which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less...”* (DRBA Resolution 98-31 Part 4).

State Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor’s respective contract as awarded by the State of Delaware or New Jersey. *“Any contract for the purchase of materiel and supplies and non-professional services...which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies.”* (DRBA Resolution 11-36 Part 2.a.)

