

**RESOLUTION 21-03 - AUTHORIZING AUTHORITY EXPENDITURES
PURSUANT TO RESOLUTION 01-84 FOR THE PERIOD, JANUARY 1, 2021 THROUGH
DECEMBER 31, 2021**

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 01-84 requiring Commissioner review and approval of all Authority expenditures in excess of \$25,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$25,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY
VENDORS PROJECTED TO BE PAID OVER \$25,000
FOR THE PERIOD 1/1/21 THROUGH 12/31/21

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Activu Corporation	Emergency Response Display Equipment Replacement	Proprietary	\$40,000
Bayshore Ford Truck Sales, Inc.	Replacement Cargo Vans	State Contract	\$77,000
Chas. S. Winner, Inc d/b/a, Winner Ford, Cherry Hill	Replacement Police Vehicles	State Contract	\$261,000
Hooper, Inc.	Replacement Batwing Mowers	Quotes	\$39,000
International of Delmarva	Replacement Dump Trucks	Cooperative Contract	\$412,000
Route 23 Automall, LLC	Replacement Bucket Truck	State Contract	\$113,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

Resolution 21-03 Executive Summary Sheet

Resolution: Authorizing Authority Expenditures Pursuant to Resolution 01-84 for the period January 1, 2021 through December 31, 2021.

Committee: Budget & Finance

Committee and Board Date: February 17, 2021

Purpose of Resolution:

Authorizes expenditures of \$25,000 or greater with the identified vendors during the 2021 calendar year.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 01-84, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$25,000 or more unless it has first been approved by a vote of Commissioners.

Purchase Detail:

Activu Corporation: Emergency Response Display Equipment Replacement

The Authority plans to purchase replacement monitoring equipment for the DMB Police Control Room. The purchase entails the monitors needed to replace one 3x2 55" LCD Video Wall, and two 3x2 24" LCD Desktop Monitor Walls. The existing equipment and console was installed in 2015 and the original project designer, HNTB, specified Activu equipment for the original renovation project, thus the proprietary classification of this purchase.

Bayshore Ford Truck Sales, Inc: Replacement Cargo Vans

The Authority plans to purchase two (2) new ¾ Ton Cargo Vans; one at CMLF and one at DMB. The purchase was planned in the 2021 Capital Equipment Replacement Plan and will be made via the competitively-awarded state contract price (*GSS19560-TRUCKS_VANS*).

Chas. S. Winner, Inc d/b/a, Winner Ford, Cherry Hill: Replacement Police Vehicles

The Authority plans to purchase seven (7) new Ford Utility Police Interceptor vehicles. The purchase was planned in the 2021 Capital Equipment Replacement Plan and will be made via the competitively-awarded state contract price (*GSS17013-POLICE_VEH*).

Hooper Inc: Replacement Batwing Mowers

As part of its approved 2021 Capital Equipment budget, the Authority will be acquiring a pair of Woods-branded batwing mowers to replace those at Cape May Airport (WWD) and Millville Airport (MIV) that have exceeded their useful life and meet the Authority's equipment replacement criteria. Quotes to provide the equipment were obtained from three Woods equipment distributors. Hooper, Inc. submitted the lowest quote to supply the specified equipment to the Authority.

International of Delmarva: Replacement Dump Trucks

The Authority plans to purchase two (2) new Dump Trucks; one at the Cape May Ferry Terminal and one at ILG. The purchase was planned in the 2021 Capital Equipment Replacement Plan and will be made via the competitively-awarded cooperative contract price (*Sourcewell Contract No. 060920-NVS*).

Route 23 Automall, LLC: Replacement Bucket Truck

The Authority is replacing a truck with aerial lift that has exceeded its useful life and meets the Authority's equipment replacement criteria. The replacement equipment was planned in the 2021 Capital Equipment Replacement Plan and the purchase will be made via the competitively-bid state contract awarded to the vendor (*T2789 Bucket Truck, 19,500 lb. GVWR Crew Cab & Chassis, DRW, 4WD with Service Body, Minimum 42 Foot*).

Classification Definitions:

Cooperative Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor's respective publicly-bid contract price for state and governmental entities. In accordance with Resolution 11-36, this purchase classification includes those "...purchases from cooperatives and/or the piggy-backing of existing publicly-bid contracts for state and governmental entities which State of Delaware or New Jersey may or may not individually publicly advertise".

Proprietary. A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

Quotes. A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. "*Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources,*

whichever is less... Construction management contracts or construction contracts...which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less..." (DRBA Resolution 98-31 Part 4).

State Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor's respective contract as awarded by the State of Delaware or New Jersey. *"Any contract for the purchase of materiel and supplies and non-professional services....which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies."* (DRBA Resolution 11-36 Part 2.a.).