

RESOLUTION 19-14 – AUTHORIZES AN AGREEMENT BETWEEN THE DELAWARE RIVER AND BAY AUTHORITY AND GREAT AMERICAN TROLLEY CO. TO PROVIDE FIXED-ROUTE SHUTTLE BUS SERVICES BETWEEN THE CAPE MAY TERMINAL AND THE CAPE MAY COUNTY PARK & ZOO

WHEREAS, The Delaware River and Bay Authority (the “Authority”) is a bi-state Authority of the State of Delaware and the State of New Jersey that operates and maintains the Cape May-Lewes Ferry system and adjoining facilities and infrastructure at each Ferry terminal location; and

WHEREAS, the Authority seeks to engage a qualified contractor to provide round-trip shuttle bus services between the Cape May Ferry Terminal and the Cape May County Park & Zoo, beginning approximately the last week of June through the Sunday directly following the last Saturday of August each year under contract; and

WHEREAS, the Authority wishes to enter into a Services Agreement (“Agreement”) with the selected contractor; and

WHEREAS, the Agreement to provide shuttle bus services between the Cape May Ferry Terminal and the Cape May County Park & Zoo shall have a base term of two (2) consecutive years with the Authority granted the option to extend the Agreement for an additional period of one (1) year after the expiration of the base term, such optional term to be authorized by the originating committee with the consent of the Chairperson and Vice Chairperson of the Board of Commissioners; and

WHEREAS, the Authority publicly advertised a Request for Proposals (“RFP”) for the required services in compliance with Resolution 98-31, as amended, which governs the procedure for the procurement of services via competitive proposals; and

WHEREAS, the Authority received and evaluated one (1) proposal pursuant to the aforementioned public advertisement; and

WHEREAS, Great American Trolley, Co. (“GAT”) was designated as the highest-ranking firm following evaluation of proposals; and

WHEREAS, the Authority conducted an analysis of the scope, complexity and cost of the services proposed by GAT and negotiated with GAT to provide such services at compensation determined to be fair and reasonable; and

WHEREAS, the Budget & Finance Committee has reviewed this recommendation and concurs; and

NOW, THEREFORE, BE IT RESOLVED, that the Executive Director is hereby authorized to finalize the terms and conditions of a Services Agreement with GAT to provide such services to the Authority and to have the Services Agreement, with the advice and consent of Counsel, executed by the Chairperson, Vice-Chairperson and Executive Director.

Resolution 19-14 Executive Summary Sheet

Resolution: Authorizes an agreement between the Authority and Great American Trolley, Co. (“GAT”) to provide round-trip shuttle bus services between the Cape May Ferry Terminal and the Cape May County Park & Zoo, beginning approximately the last week of June through the Sunday directly following the last Saturday of August each year under contract.

Committee: Budget & Finance

Committee Date: April 16, 2019

Board Date: April 16, 2019

Purpose of Resolution:

To authorize an agreement with Great American Trolley, Co. (“GAT”) to provide round-trip shuttle bus services between the Cape May Ferry Terminal and the Cape May County Park & Zoo.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 98-31, as amended, which governs the procedure for the use of competitive proposals.

The Authority received and evaluated proposals submitted by the following firm:

Great American Trolley Co.

The Authority designated a Selection Committee to evaluate Proposals and recommend the Proposer who best met the described needs of the Authority. The Authority conducted an analysis of the proposed costs for the services and negotiated for the services to be provided at rates determined to be fair and reasonable.