

**RESOLUTION 21-49 - AUTHORIZING AUTHORITY EXPENDITURES
PURSUANT TO RESOLUTION 01-84 FOR THE PERIOD, JANUARY 1, 2022 THROUGH
DECEMBER 31, 2022**

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 01-84 requiring Commissioner review and approval of all Authority expenditures in excess of \$25,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$25,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY
VENDORS PROJECTED TO BE PAID OVER \$25,000
FOR THE PERIOD 1/1/22 THROUGH 12/31/22

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Activu Corporation	Replacement of Emergency Response Hardware and Software	Proprietary	\$375,000
ADB Safegate Americas LLC	Airfield Lighting System Components	Sole Source	\$30,000
Adelte Ports and Maritime	Passenger Loader Tubes Maintenance Program at CMLF	Proprietary	\$45,000
Advantech Inc.	Replacement Video Management System	State Contract	\$150,000
Allied Beverage	Wine and Spirits for CMLF	Sole Source	\$45,000
American Bureau of Shipping	Vessel Inspections and Certifications	Sole Source	\$60,000
AMSEC, LLC	Engineering Services for Vessel Improvements	Professional Service	\$49,000
Art Guild, Inc.	Exhibit Booth and Related Services	Proprietary	\$45,000
Assurance Media, LLC	Service and Equipment Installation for CCTV	State Contract	\$30,000
AVAYA, Communications, Inc., c/o ConvergeOne	Authority-wide Phone System Service and Support	State Contract	\$120,000
Avfuel	Avgas for Resale at 33N	Quotes	\$50,000
Beurteaux	Replacement Seating for CMLF Vessels	Sole Source	\$45,000
C.R. Cushing & Co., Inc.	Engineering Services for Vessel Improvements	Professional Service	\$49,000
Canon Business Solutions, Inc.	Authority-wide Copier Leases	State Contract	\$60,000
Cape Beverage Distributing	Wine and Spirits for CMLF	Sole Source	\$35,000
CapitalSoft, Inc.	Annual Maintenance and Support for Project Management Software	Proprietary	\$95,000
Carl King Energy	Gasoline and Diesel Fuel	State Contract	\$120,000
Carus AB Ltd.	Maintenance and Support for CMLF Fare Collection and Reservation System	Proprietary	\$300,000
Cato, Inc.	Gasoline and Diesel Fuel for DMB Vehicles and Equipment	State Contract	\$200,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Chammings Electric, Inc.	Annual Maintenance and Monitoring of the DMB Dehumidification System	Sole Source	\$41,100
Chas. S. Winner, Inc. d/b/a, Winner Ford, Cherry Hill	Replacement Vehicles	State Contract	\$420,000
Chemical Equipment Labs, Inc.	Deicing Rock Salt	State Contract	\$40,000
Cisco Systems, Inc., c/o Info Solutions of North America LLC	Data Communications, Products and Services	State Contract	\$150,000
Clean Care Services, LLC	Carpet and Solid Floor Cleaning and Maintenance	Quotes	\$30,000
ClearBridge Media Consulting, d/b/a Imminent Communications & Marketing, LLC	Digital Marketing Campaign for MIV	Professional Service	\$49,000
Coca-Cola Company	Fountain and Bottled Soda and Beverages for CMLF	Sole Source	\$100,000
Convention News Company, Inc.	Airport Advertising Services	Sole Source	\$35,000
ConvergeOne, Inc.	Authority Wide Migration to Avaya Cloud Office	Committee Waiver	\$120,000
Council Fire	Economic Consulting Services for CMLF Development Projects	Professional Service	\$48,000
Deardorff Associates	Media and Brand Strategy and Creative Services at Airports	Professional Service	\$49,000
Deere & Company c/o Atlantic Tractor, LLC	Replacement Utility Vehicles	State Contract	\$150,000
Delaware Business Systems	Annual Maintenance and Equipment for Point-of-Sale System at CMLF Terminals	Proprietary	\$58,000
Delaware Elevator, Inc.	Authority Wide Interior Elevator Maintenance & Inspection	Quotes	\$49,000
Delmarva Communications, Inc.	Police Vehicle Emergency Equipment	State Contract	\$50,000
DFFLM LLC T/A Ditschman Flemington Ford	Replacement Cargo Vans	State Contract	\$70,000
Diedrich RPM	CMLF Digital Display Ads and Search Engine Marketing	Professional Service	\$40,000
Downstream Aviation, LP d/b/a Epic Aviation, LLC	Avgas for Resale at 33N	Quotes	\$50,000
Dryden Diving	UWILD Hull Inspections at CMLF	Quotes	\$28,000
Duramax Marine, LLC	Cutlass Bearings and Keel Coolers	Proprietary	\$48,000
DVL Group, Inc.	Uninterruptible Power Systems (UPS) Services and Replacements	Professional Service	\$49,000
Eastern Salt Company	Deicing Rock Salt	State Contract	\$40,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Edit Dog	Video Production Services for CMLF and DRBA	Professional Service	\$28,000
eMaint	Annual Licenses, Maintenance and Support for CMMS System	Proprietary	\$59,000
Emergency Accessories & Installation, Inc. (EAI)	Emergency Lights and Equipment for Police Vehicles	State Contract	\$50,000
Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI)	M/V Delaware Main Engine Service	Proprietary	\$75,000
Fairbanks Morse, LLC, a subsidiary of EnPro Industries, Inc.	Replacement Parts for CMLF Vessels	Proprietary	\$675,000
Fedway Associates, Inc.	Wine and Spirits for CMLF	Sole Source	\$60,000
Foley Caterpillar	Auxiliary Engine Parts, Repairs and Rental Units	Sole Source	\$45,000
Frank Mazza & Sons, Inc.	Commercial Flooring Installation and Repairs	State Contract	\$48,000
Gallo Wines	Wine and Spirits for CMLF	Sole Source	\$26,000
Gillespie Hall	Crisis Response Management and Communications for CMLF	Professional Service	\$49,000
Gourmet Kitchen, Inc.	Exclusive Food Products at CMLF	Sole Source	\$26,000
Gov Connections, Inc.	Microsoft Enterprise and other Software Licensing	Proprietary	\$150,000
Harrison Beverages	Beer Distributor	Sole Source	\$26,000
Hartford Computer Government, Inc. (HCGI)	Desktop and Laptop Computers at Various DRBA Locations	State Contract	\$150,000
Heritage-Crystal Clean	Hazardous Waste Management	Quotes	\$25,000
Home Depot Pro Institutional	Janitorial and Cleaning Supplies for Vessels and Terminals	State Contract	\$38,000
Douglas Christopher Banez d/b/a Hubpoint Strategic Advisors	Professional Air Service Development Consulting at ILG	Professional Service	\$35,000
Imtra	Watertight Doors for CMLF Vessels	Proprietary	\$48,000
Jack N' Jill D.S.D	Ice Cream and Frozen Novelties at CMLF	Sole Source	\$28,000
Johnson & Towers, Inc.	Replacement Parts for Vessel Generators	Proprietary	\$45,000
Johnson Controls HVAC	HVAC System Installation, Maintenance and Parts for Building Automation System Authority-wide	Quotes	\$38,000
Kapsch TrafficCom IVHS, Inc.	Annual Service, Support and Traffic Automation System for Traffic Management System	Proprietary	\$400,000
Klenzoid	Authority-Wide Water Treatment	Quotes	\$26,000
Knotts Company	Vessel Sanitary Systems Parts and Service	Proprietary	\$48,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Kramer Beverage Co.	Wine and Spirits for CMLF	Sole Source	\$50,000
Kronos	Software Licensing and Maintenance for Time and Attendance System	Proprietary	\$85,000
Lawmen Supply Company	Ammunition, Targets, Body Armor, and Tactical Uniforms	State Contract	\$60,000
Leading Agile	Employee Communications Services	Professional Service	\$49,000
Lionetti Associates, d/b/a Lorco Petroleum Services	Petroleum Recycling Services and Oil Filters at CMLF	Quotes	\$48,000
Lufkin Power Transmission	Spare Reduction Gear Parts and Service for M/V Delaware	Sole Source	\$35,000
MailChimp	E-mail Services	Professional Service	\$28,000
Marine Safety Corporation d/b/a Sea Safety Services, Inc.	Vessel Life Raft Inspections	Proprietary	\$265,000
Maritime Institute of Technology and Graduate Studies (MITAGS)	CMLF Employee Maritime Training	Professional Service	\$48,000
MERE M-PACT Solutions, LLC	Maritime Emergency Response Training	Professional Service	\$48,000
Miles Partnership, LLC	CMLF Website Maintenance	Professional Service	\$42,000
Miller Environmental Group, Inc.	Hazardous Waste Management	Quotes	\$25,000
M.J. Bradley & Associates	Grant Consulting Services	Professional Service	\$48,000
Motorola Solutions	Radio Maintenance and Equipment	State Contract	\$75,000
MTM Technologies	Annual Maintenance and Support for Network Hardware and Systems	State Contract	\$800,000
mXtr Automation, Inc.	Setup and Implementation of SharpSpring Tracking	Professional Service	\$42,000
Norfolk Bearing and Supply	Replacement Bearings for Vessels	Quotes	\$40,000
Northrop Grumman Sperry Marine	Electronics for CMLF Vessels	Proprietary	\$48,000
Northstar Environmental Group	Hazardous Waste Management	Quotes	\$25,000
OmniThruster, Inc.	Maneuvering and Propulsion System Parts for CMLF	Proprietary	\$48,000
Oracle America, Inc.	Annual Maintenance and Support for Oracle Databases	Proprietary	\$47,000
Palfinger Marine USA Inc.	Inspections, Service and Parts for Rescue Boat Davits	Proprietary	\$48,000
Parker and Partners Marketing Resources, LLC	CMLF Marketing Consulting Services	Professional Service	\$45,000
Pedroni Fuel Co.	Unleaded Gasoline for CMLF Vehicles and Equipment	State Contract	\$40,000
Penn Jersey Paper Company	Food Service Items, Disposable Paper and Plastic Items at CMLF	State Contract	\$48,000
PetroChoice	Vessel Lube Oil	Quotes	\$49,000
Pivot Occupational Health	Occupational Health Services	State Contract	\$35,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Poppulo	Mobile Applications Development	Professional Service	\$47,000
Randive	UWILD Hull Inspections at CMLF	Quotes	\$45,000
Ransome CAT	CMLF Bow Thruster Engine and Generator Parts and Service	Proprietary	\$35,000
Rowland Company	Replacement Bearings and Clutches for Vessels	Sole Source	\$49,000
Rubrik	Support for Rubrik Cloud Backup Storage	Proprietary	\$35,000
Saf-Gard Safety Shoe Co.	Safety Shoes	State Contract	\$25,000
Ships Machinery International, Inc.	Maneuvering and Propulsion Systems Parts for CMLF	Proprietary	\$50,000
Siemens Building Technologies	Fire Detection System Installation and Support	Proprietary	\$150,000
Signarama	Resurface of ILG Entrance Sign	Quotes	\$30,000
Slice Communications	Digital Marketing Services for Employee/Applicant Surveys	Professional Service	\$45,000
Sobieski Life Safety, Inc.	Fire Suppression and Extinguisher Maintenance, Testing and Inspection	Quotes	\$35,000
South Jersey Paper Products	Food Service Items, Disposable, Paper and Plastic at CMLF	State Contract	\$105,000
Southern Glazer's Wine & Spirits of Delaware	Wine and Spirits for CMLF	Sole Source	\$35,000
Steimling & Son, Inc.	Reconditioning of M/V Cape Henlopen Main Shafts, Rudders, Bearings and Sleeves	Sole Source	\$37,000
Sysco	Food Products and Services at CMLF	State Contract	\$68,000
Taylor Oil Co.	Gasoline and Diesel Fuel for WWD and MIV Airports	State Contract	\$25,000
Thomas J. Morris, Jr., d/b/a Eagle Point Gun/T.J. Morris & Son	Police Ammunition, Range, and Target Supplies	State Contract	\$60,000
TIMCO Industries, Inc.	Spare Control Parts and Service for M/V Delaware	Proprietary	\$42,000
Titan Aviation Fuels, Inc.	Avgas for Resale at 33N	Quotes	\$50,000
Tornado II Janitorial Services	Air Traffic Control Tower Janitorial Services at ILG	Quotes	\$39,000
Trellist, Inc.	Digital Marketing at CMLF and Customer email Program at ILG	Professional Service	\$36,000
TRGroup, Inc.	Upgrade CMLF Vessel Wi-Fi	Proprietary	\$30,000
TRMI	Toll Lane Treadles	Proprietary	\$50,000
Tyler Technologies	Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System	Proprietary	\$200,000
UniFirst Corporation	New and Replacement Employee Uniforms	Committee Waiver	\$45,000
United Electric Supply Co.	Various Electrical Supplies for All Facilities	State Contract	\$400,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Vane Brothers Co.	Vessel Lube Oil	Quotes	\$49,000
VATv Network	Video Production Services for CMLF and DRBA	Professional Service	\$49,000
Veolia North America	Hazardous Waste Management	Quotes	\$25,000
Verizon Connect NWF	Authority-Wide Wireless Fleet Management Services	State Contract	\$50,000
W&O Supply, Inc.	Low-smoke Thermoplastic Piping, Valves and Strainers for Vessels	Sole Source	\$28,000
W.B. Mason	Office Supplies and Printer Toner	State Contract	\$35,000
W.W. Grainger, Inc.	Industrial Supplies, Equipment and Maintenance	State Contract	\$25,000
Waste Management	Refuse Removal Services	State Contract	\$135,000
WatchGuard	Police In-Car Video Management System	Proprietary	\$325,000
Wayman Fire Protection, Inc.	Fire Alarm Monitoring, Inspection and System Installations	Proprietary	\$150,000
Yardi Systems, Inc.	Property Management Software	Proprietary	\$49,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

Resolution 21-49 Executive Summary Sheet

Resolution: Authorizing Authority Expenditures Pursuant to Resolution 01-84 for the period January 1, 2022, through December 31, 2022.

Committee: Budget & Finance

Committee and Board Date: December 21, 2021

Purpose of Resolution:

Authorizes expenditures of \$25,000 or greater with the identified vendors during the 2022 calendar year.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 01-84, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$25,000 or more unless it has first been approved by a vote of Commissioners.

Purchase Detail:

Activu Corporation: Replacement of Emergency Response Hardware and Software

The Authority plans to purchase and install new servers and equipment at the DMB Dispatch Center that are used to monitor Police and roadway operations. Activu provided the existing equipment and console at the DMB Dispatch Center. In a separate project, the Authority plans to refresh the existing visualization software at the DMB Dispatch Center and to install the same software at the Cape May Dispatch Center. Activu will be required to perform the install and provide software support in order to maintain interoperability between both dispatch centers. The expenditure amount represents the total estimate for both of these projects combined.

ADB Safegate Americas LLC: Airfield Lighting System Components

The FAA recently clarified certain elements of several Advisory Circulars as they pertain to recipients use of non-original equipment manufacturer (OEM) components in FAA-certified airport lighting equipment. Airfield lighting systems purchased by the Authority as part of a federal Airport Improvement Program (AIP) project, or if funded with passenger facility charge (PFC) revenue, are required to be maintained in the same configuration as that which existed at certification and thus the FAA has confirmed that the replacement of OEM parts with non-OEM parts is forbidden. Additionally, the FAA has advised that if the Authority were to elect to use a non-OEM part on a self-funded project, we would no longer be able to rely upon the FAA certification, and in such a case, the responsibility (including the responsibility to satisfy FCC regulatory requirements) would fall on the Authority to make sure that the system with the non-OEM replacement parts or components meets the federal requirements. Therefore, Authority staff recommends using solely OEM components in all FAA-certified airport

lighting equipment, whether the Authority acquired or installed the lights with AIP, PFC, or its own funds. ADB is the OEM manufacturer of Authority airfield lighting systems.

Adelte Ports and Maritime: Passenger Loader Tubes Maintenance Program at CMLF

The Authority entered into a service agreement for annual preventative maintenance training when it purchased the Adelte passenger boarding bridges located at the CMLF Terminals. As the original equipment manufacturer, Adelte technicians make several visits to train Authority staff on proper inspection, testing and lubrication of the system's mechanical, electrical and control equipment.

Advantech Inc.: Replacement Video Management System

The Authority will be utilizing Advantech to begin replacement of the current Video Management System (VMS). Advantech sells and supports Milestone Systems, the new VMS manufacturer selected by the Authority, and will provide integration and implementation of the new VMS in accordance with the prices of their competitively-bid state contract for Building Access Security Services (*GSS 19599-BLDG_SECURE*).

Allied Beverage: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Allied Beverage Distributors for its Cape May terminal food operations. Allied Beverage holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

American Bureau of Shipping: Vessel Inspections and Certifications

The American Bureau of Shipping (ABS) is the sole regulatory body authorized to perform inspections on vessels that are built according to ABS standards/classifications. All of the Authority's vessels were built to ABS standards and thus all are subject to ABS inspections and associated US Coast Guard regulations.

AMSEC, LLC: Engineering Services for Vessel Improvements

AMSEC and C.R. Cushing are each capable of providing various marine engineering and naval architect design and consulting services in support of the CMLF vessel improvements program and these vendors will be contacted for proposals as the need arises. Having each as an approved vendor will provide the latitude for the Authority to react quickly to fulfill the need for the aforementioned services.

Art Guild, Inc.: Exhibit Booth and Related Services

The Authority attends several aviation-related conferences to promote its airport facilities throughout the year. Art Guild was hired to design and build a professional exhibit booth for the Authority to use during such events. Art Guild stores our exhibit booth in the off-season and ships and assembles it to locations as requested by the Authority.

Assurance Media, LLC: Service and Equipment Installation for CCTV

As part of its Security Enhancement Program, the Authority continues to upgrade its closed-circuit television (CCTV) located throughout the facilities to improve surveillance and video streams, add network flexibility and provide enhanced features such as remote accessibility. The replacement equipment, professional services, and implementation will be purchased at prices matching Assurance Media's state contract

to provide Building Access and Video Surveillance Systems, (GSS21745-AV_EQPTCONF).

AVAYA, Communications, Inc., c/o ConvergeOne: Authority-wide Phone System Service and Support

The Authority purchases AVAYA enterprise phone system support from ConvergeOne for its on-premises phone system. Purchases are made via a local authorized dealer (ConvergeOne) at their state contract price (*T1316 - Telecommunications Equipment & Services, Contract No. 80802*).

Avfuel: Avgas for Resale and Off-Road Diesel at 33N

Avfuel, Titan Aviation Fuels, Inc., and Epic Aviation, LLC have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

Beurteaux: Replacement Seating for CMLF Vessels

The Authority utilized an open-competitive bid process to select a marine seating manufacturer to outfit CMLF vessels and purchases replacement seating from the original manufacturer on an as-needed basis, with the goal being to provide the same style of seats on all three vessels.

C.R. Cushing & Co., Inc.: Engineering Services for Vessel Improvements

C.R. Cushing and AMSEC are each capable of providing various marine engineering and naval architect design and consulting services in support of the CMLF vessel improvements program and these vendors will be contacted for proposals as the need arises. Having each as an approved vendor will provide the latitude for the Authority to react quickly to fulfill the need for the aforementioned services.

Canon Business Solution, Inc.: Authority-wide Copier Leases

Canon Business Solutions, Inc. is party to a state contract (*GSS19091*) to provide copier leases. This expenditure will cover the cost of all copier leases and supplies Authority-wide.

Cape Beverage Distributing: Wine and Spirits for CMLF

The Authority purchases beer and spirits through Cape Beverage Distributing for its Cape May terminal food operations. Cape Beverage Distributing holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

CapitalSoft, Inc.: Annual Maintenance and Support for Project Management Software

CapitalSoft is the proprietary vendor that developed the Authority's Project Management System (CapEx Manager). This expenditure is estimated to cover annual maintenance expenses as well as ongoing programming enhancements.

Carl King Energy: Gasoline and Diesel Fuel

The Authority stores and dispenses Gasoline and Diesel Fuel at its Delaware-based facilities for use in Authority-owned vehicles and equipment. The price per-gallon of gasoline and diesel fuel is competitively awarded by the State according to the county and the capacity of the tank in which the purchased fuel will be stored. Carl King Energy is currently a party to a competitively-bid state contract to provide gasoline and diesel fuel to “A” tanks in Kent and Sussex Counties and “B” tanks in all counties (*GSS21002-GASOLINE and GSS21550-ULSD*).

Carus AB Ltd: Maintenance and Support for CMLF Fare Collection and Reservation System

Carus is the proprietary vendor that developed the Fare Collection and Reservation System for the Cape May-Lewes Ferry. This expenditure will cover the annual maintenance expense for this system as well as the purchase of additional modules.

Cato, Inc.: Gasoline and Diesel Fuel for DMB Vehicles and Equipment

The Authority stores and dispenses Gasoline and Diesel Fuel at the DMB Administrative Complex for use in Authority-owned vehicles and equipment. The price per-gallon for gasoline and diesel fuel is competitively awarded by the State according to the county and the capacity of the tank in which the purchased fuel will be stored. Cato, Inc. is currently a party to the lowest-priced state contract to provide gasoline and diesel fuel to 5,000+ gallon tanks (“A” tanks) located within New Castle County (*GSS21002 - GASOLINE and GSS16550-ULSD*).

Chammings Electric, Inc: Annual Maintenance and Monitoring of the DMB Dehumidification System

Over the previous four years, Chammings Electric, as a subcontractor of American Bridge, has performed monthly preventative maintenance services to the Delaware Memorial Bridge cable dehumidification system. The contract which includes these services will expire in April of 2022. The Authority and its professional consultants have evaluated the options to continue receiving these necessary services, including assigning to in-house personnel or continuing with a contractor, and based on a favorable cost analysis and Chamming’s proven abilities, recommend that the Authority enter into a successive multi-year contract with Chammings Electric. If approved, 2022 will include the beginning of a possible five-year contract for these services, to be reassessed annually.

Chas. S. Winner, Inc. d/b/a, Winner Ford, Cherry Hill: Replacement Vehicles

The Authority is replacing four (4) F-350 pickup trucks, three (3) F-550 stake body trucks, and two (2) F-150 pickup trucks that have exceeded their useful life, meeting the Authority’s vehicle replacement criteria, and are programmed into the Capital Equipment Replacement Plan. The trucks will be purchased via Winner Ford’s competitively-bid state contracts (*GSS19560 TRUCKS_VANS and GSS20560 TRUCKS_VANS*) and the retired vehicles will be sold at public auction.

Chemical Equipment Labs, Inc.: Deicing Rock Salt

Chemical Equipment Labs has a state contract (*GSS21469-ROCKSALT*) to provide bulk rock salt. The Authority is responsible for the winter maintenance of 124 lane miles of roadway in New Castle County to keep the roads clear of ice and snow for the motoring

public. This firm is one of the two suppliers under state contract from which the Authority requests quotes when in need of rock salt.

Cisco Systems, Inc. c/o Info Solutions of North America, LLC: Data Communications, Products and Services

The Authority plans to purchase various Cisco Systems data communications, products, and services at prices pursuant to their current state contract for the same. Purchases will be made via Info Solutions, a local authorized reseller of Cisco Systems under state contract *GSS20579-DATACOMMV33, Data Communications, Products and Services*.

Clean Care Services, LLC: Carpet and Solid Floor Cleaning and Maintenance

The Authority uses a contractor to provide carpet and solid floor cleaning and maintenance services at various buildings at our Delaware Memorial Bridge, New Castle Airport, and Lewes Ferry Terminal facilities. Staff solicited quotes from four (4) contractors and received three (3) bids for the potential 3-year contract. Clean Care Services submitted the lowest bid to perform the work in accordance with the Authority's specifications. 2022 represents year-two of a potential 3-year contract.

ClearBridge Media Consulting, d/b/a Imminent Communications & Marketing, LLC: Digital Marketing Campaign for MIV

ClearBridge Media Consulting was selected by the Cumberland County Improvement Authority (CCIA) for coordinated digital and video production. The Authority thus intends to engage the consultant to provide a digital marketing campaign for Millville Airport.

The Coca-Cola Company: Fountain and Bottled Soda and Beverages for CMLF

The Authority has contracted the Coca-Cola Co. to distribute its beverage products throughout the CMLF vessels and terminals. Coca-Cola is sold according to exclusive distribution rights.

The Convention News Company, Inc.: Airport Advertising Services

The Authority plans to purchase an advertorial insert for placement in the August issue of "Solutions in Business Aviation" and plans to advertise in the "Convention News Daily" publication during the 2022 Business Aviation Convention and Expo. The advertising is meant to attract the attention of businesses who may be interested in the Authority's airport opportunities in the Northeast Corridor. The subject matter of the aforementioned publications correlates directly to the Authority's airport business.

ConvergeOne, Inc: Authority-wide Migration to Avaya Cloud Office

The Authority's Avaya phone system is currently comprised of over 500 telephone handsets, 25 fax lines, the CMLF Reservation Department call center and Police Dispatch center. This "premise-based" phone system has experienced an increasing number of phone system outages due to limited redundancy. Our previous system integrator, ConvergeOne has developed a solution to lead the Authority to a cloud-based Avaya platform that will provide the redundancy and capabilities that the Authority needs (Avaya Cloud Office powered by Ring Central Contact Center). ConvergeOne, Inc. is an authorized provider and reseller of SYNEX Corporation (Avaya Cloud Office) and RingCentral products and services. Additionally, the Authority has negotiated significant hardware discounts and greatly reduced annual service costs (over-\$400K in cost

savings/avoidances). The Authority will be migrating it's phone system over multiple years to the cloud-based solution.

Council Fire: Economic Consulting Services for CMLF Development Projects

The Authority has previously contracted with a professional management consultant to provide an Economic Impact Study of the Cape May-Lewes Ferry. After the results of the initial study have been analyzed, the Authority will evaluate the need for Phase 2 of the study regarding transit and transportation comparisons.

Deardorff Associates: Media and Brand Strategy and Creative Services at Airports

Deardorff Associates provides professional media and brand strategy and creative services at several of the Authority's airports. Services include rebranding, updating logos, marketing campaigns, etc.

Deere & Company c/o Atlantic Tractor, LLC: Replacement Utility Vehicles

The Authority plans to replace three (3) grounds maintenance utility vehicles that have exceeded their useful life and meet the Authority's equipment replacement criteria. The purchase of the new equipment is included in the 2022 Capital Equipment Replacement Plan and will be made via the competitively awarded state contract price (*GSS21673-GRNDMAINT*).

Delaware Business Systems: Annual Maintenance and Equipment for Point-of-Sale System at CMLF Terminals

Delaware Business Systems provides proprietary hardware and annual maintenance to the existing Food & Retail point-of-sale system at CMLF terminals.

Delaware Elevator, Inc.: Authority Wide Interior Elevator Maintenance & Inspection

The Authority utilizes an elevator contractor perform annual safety inspections, pressure testing and additional services for the internal building elevators. DRBA staff developed specifications for the services and solicited quotes to perform the services from eight (8) elevator contractors and received quotes from three (3). Delaware Elevator submitted the lowest bid. 2022 represents the second of a potential three-year contract for these services.

Delmarva Communications, Inc.: Police Vehicle Emergency Equipment

As new Police vehicles are acquired, the Authority purchases equipment for up fitting each vehicle (e.g., emergency light bars, controllers, power switches, etc.). Equipment prices are pursuant to Delmarva Communications' state contracts (*GSS20735-VEH_UPFIT* and *GSS17626-ERVEH_WARN*).

DFFLM LLC T/A Ditschman/Flemington Ford: Replacement Cargo Vans

The Authority is replacing two (2) cargo vans that have exceeded their useful life, meeting the Authority's vehicle replacement criteria, and are programmed into the approved 2022 Capital Equipment Replacement Plan. The vans will be purchased via Ditschman/Flemington Ford's competitively-bid state contract (*T2103*) and the retired vehicles will be sold at public auction.

Diedrich RPM: CMLF Digital Display Ads and Search Engine Marketing

Diedrich provides services to the Cape May-Lewes Ferry which enable the Authority to benchmark results and analyze improvements year-over-year. Services include banner-ad placement, management of the Google Ads campaign, and real-time ad target modification.

Downstream Aviation, LP d/b/a Epic Aviation, LLC: Avgas for Resale at 33N

Epic Aviation, LLC, Titan Aviation Fuels, Inc., and Avfuel have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

Dryden Diving: UWILD Hull Inspections at CMLF

Dryden Diving and Randive are the two available contractors that will be contacted to submit quotes for any UWILD (Under Water In Lieu of Dry-docking) inspection work that may be necessary. The Contractor's divers will do a complete video inspection of all hull weld seams, inspect all the propellers, shafts, rudders, bow thrusters, sea chests, intakes, anodes and underwater valves. Each firm will be contacted to provide quotes for each UWILD inspection. It is impossible to predict which contractor will be the lowest bidder, thus in an effort to avoid an emergency condition, each of the two available vendors have been included.

Duramax Marine: Cutlass Bearings and Keel Coolers

Duramax Marine is the only ABS-approved source for the bronze-lined split flange cutlass bearings that fit the propellers on Authority vessels.

DVL Group, Inc.: Uninterruptible Power Systems (UPS) Services and Replacements

The DRBA utilizes the expertise of the DVL Group to provide infrastructure management solutions and services. Uninterruptible Power Supplies (UPS) sustain the Authority's critical operations/infrastructure in the following locations: DMB Administration - Authority Wide Server Room, DMB Julia Building - Toll System and critical power, Lewes Administration - Server Room, and Cape May Administration - Server Room.

Eastern Salt Company: Deicing Rock Salt

Eastern Salt Co. offers the Authority competitively bid state contract pricing (*GSS21469-ROCKSALT*) for bulk magnesium chloride-treated deicing rock salt, which is effective in extremely low temperature conditions. This firm is one of the two suppliers under state contract from which the Authority requests quotes when in need of rock salt.

Edit Dog: Video Production Services for CMLF and DRBA

The Authority has selected a secondary professional video production firm to provide camera crews, post-production, and script-to-screen production services. Video services are being expanded to include Operations at the Authority Airports, Human Resources recruitment and CMLF related projects.

eMaint: Annual Licenses, Maintenance and Support for CMMS System

The Authority uses a proprietary Computerized Maintenance Management System (CMMS) to help schedule, plan, manage, and track maintenance activities associated with equipment, vehicles, and facilities. This purchase represents the estimated annual cost for licenses, maintenance, and support.

Emergency Accessories & Installation, Inc. (EAI): Emergency Lights and Equipment for Police Vehicles

As new Police vehicles are acquired throughout the year, the Authority purchases equipment for up fitting each vehicle (e.g., light bars, controllers, power switches, brackets, barriers, K9 equipment, etc.). Equipment prices are pursuant to EAI's state contract (*GSS17626 - Emergency Vehicle Warning Systems and Equipment*).

Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI): M/V Delaware Main Engine Service

MSI is the regional sales, parts, and service distributor for the Electro Motive Division (EMD) main engines installed on the M/V Delaware. This purchase is for the 16,000-hour maintenance of the port and starboard engines, including inspection of engine internals and aftercoolers, and replacement fuel injectors, valve bridges, sensors, and wiring harnesses.

Fairbanks Morse Engine: Replacement Parts for CMLF Vessels

Fairbanks Morse is the proprietary supplier of replacement parts for overhauls, emergency repairs and maintenance of the main engines on all Authority vessels.

Fedway Associates, Inc.: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Fedway Associates for its Cape May terminal food operations. Fedway Associates holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

Foley Caterpillar: Auxiliary Engine Parts, Repairs and Rental Units

The Authority uses Foley Caterpillar to power the bow thrusters and auxiliary engines aboard the CMLF fleet. Foley Caterpillar is the sole supplier for OEM parts for Caterpillar equipment.

Frank Mazza & Sons, Inc.: Commercial Flooring Installation and Repairs

As an authorized dealer/distributor for several flooring suppliers under state contract, Frank Mazza is able to install flooring at competitively-bid state contract prices (*G2005*).

Gallo Wines: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Gallo Wines for the Cape May Terminal and Vessel Operations. Gallo Wines holds the exclusive regional distribution rights to the specific brands that the Authority uses due to customer demand. Sales are regulated by the New Jersey Alcoholic Beverage Commission.

Gillespie Hall: Crisis Response Management and Communications for CMLF

The Authority has selected a professional marketing and public relations firm to develop a new crisis response plan to include staff training on a variety of crisis scenarios such

as active shooters and boat groundings for CMLF while also enhancing the Authority's digital response mechanisms.

Gourmet Kitchen, Inc.: Exclusive Food Products at CMLF

The Authority's Food and Retail Department will be sourcing specialty food products that are typically unavailable through traditional direct-to-consumer food distributors. Products include gourmet hors d'oeuvres, handmade desserts, and products made specifically for those with special dietary requirements. Gourmet Kitchen serves as the sole manufacturer and distributor of the food products that are available only through them.

Gov Connections, Inc.: Microsoft Enterprise and other Software Licensing

The Authority purchases Microsoft Enterprise operating licenses (such as Windows Enterprise, Microsoft Office, etc.) and other software licenses from Gov Connections, a licensed Microsoft reseller.

Harrison Beverages: Beer Distributor

The Authority purchases beer through Harrison Beverage for its Cape May terminal food operations. The State of New Jersey regulates which brand each vendor can sell, thus alcohol companies and brands are sold exclusively via a sole wholesale distribution house. All prices are governed by the New Jersey State Alcohol Beverage Commission.

Hartford Computer: Desktop and Laptop Computers at Various DRBA Locations

The Authority uses HP hardware technology and will be purchasing desktop and laptop computers from HCGI, an authorized reseller of Hewlett Packard (HP) products. New and replacement units will be installed at various locations as needed. HCGI is a party to state contract (GSS15133) to resell HP hardware and offers those contract prices to the Authority.

Heritage-Crystal Clean: Hazardous Waste Management

Heritage-Crystal Clean, Veolia North America, Miller Environmental Group and Northstar Environmental Group each have the ability to provide hazardous waste management services to the Authority. Since it is impossible to predict which vendor will be offering the best rate at any time during the year, all four vendors have been added as possible suppliers and will be contacted for quotes corresponding with the Authority's hazardous waste needs.

The Home Depot Pro Institutional: Janitorial and Cleaning Supplies for Vessels and Terminals

The Authority purchases janitorial and cleaning supplies such as paper products, hand soap, floor stripper and wax, rug cleaning products, mops, brooms, etc., for the Ferry vessels through contract pricing as awarded to the Home Depot Pro Institutional (COL21010-CUSTOD_SUP).

Douglas Christopher Banez d/b/a Hubpoint Strategic Advisors, LLC: Professional Air Service Development Consulting at ILG

The Authority will continue to use the services of an air service development consultant in 2022.

Imtra: Watertight Doors for CMLF Vessels

Imtra is the exclusive dealer of parts for watertight steel doors used on the CMLF fleet.

Jack N' Jill D.S.D: Ice Cream and Frozen Novelties at CMLF

Due to limitations of the available Hershey-branded ice cream and frozen novelty products, the Authority's Food and Retail Department has decided to offer Nestle, Edy's and Good Humor ice cream and frozen novelties. Including their company-branded products Jack N' Jill is the sole and exclusive provider of the frozen products that the Authority intends to sell to customers.

Johnson & Towers, Inc.: Replacement Parts for Vessel Generators

Johnson & Towers is the proprietary supplier of replacement parts for overhauls, emergency repairs and maintenance of service generators installed on Authority vessels.

Johnson Controls HVAC: HVAC System Installation, Maintenance and Parts for Building Automation System Authority-wide

Johnson Controls is authorized to provide parts and service to our Metasys Building Automation System. 2022 represents the first year of a three-year service contract with this vendor.

Kapsch TrafficCom IVHS, Inc.: Annual Service, Support and Traffic Automation System for Traffic Management System

Kapsch is the proprietary supplier of the DMB traffic management software system and provides annual maintenance, equipment, support, and enhancements. The Authority uses Kapsch as its provider of intelligent transportation systems in the areas of tolling, traffic management and traffic safety.

Klenzoid: Authority-Wide Water Treatment

Klenzoid submitted the lowest quote for Authority-wide water treatment services and supplies an on-call Certified Water Technologist Consulting Services. 2022 represents the final year of a three-year service contract with this vendor.

The Knotts Company: Vessel Sanitary Systems Parts and Service

Each CMLF vessel uses a series of unique pumps to maintain a constant pressure within the sanitary system. These systems are aging and require service more regularly. The licensed distributor in our area is the Knotts Company.

Kramer Beverage Co.: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Kramer Beverage for its Cape May terminal food operations. Kramer Beverage holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

Kronos: Software Licensing and Maintenance for Time and Attendance System

Kronos is the proprietary time and attendance system used throughout the Authority. The estimated cost includes the annual maintenance contract as well as the purchase of additional time clocks.

Lawmen Supply Company: Ammunition, Targets, Body Armor, and Tactical Uniforms
Lawmen Supply Company is a party to state contracts (*GSS21585 - Armor*), (*GSS21043 - Ammunition & Targets*) and (*GSS17707 - Tactical*) and provides police and homeland security equipment to DRBA Police at their state contract price.

Leading Agile: Employee Communications Services

The Authority has selected a professional marketing firm to create an employee communications plan to implement the Authority's next steps in branding communications, namely the values and vision statement. Leading Agile will be replacing Cohere, the agency which previously consulted on the implementation of the Authority's mission statement.

Lionetti Associates, d/b/a Lorco Petroleum Services

The Cape May-Lewes Ferry uses Lorco Petroleum Services throughout the year for the disposal of oily water and contaminated diesel fuel, and for oil filters and related supplies for the vessels. Staff solicited quotes from three contractors and Lorco submitted the lowest bid to perform the services.

Lufkin Power Transmission: Spare Reduction Gear Parts and Service for M/V Delaware

Lufkin Power Transmission produced the precision-made reduction gears (a main component of the drive train) installed on the M/V Delaware. Lufkin is the sole source for OEM replacement parts for our reduction gears. This purchase is to create a spare parts inventory to support the vessel in the future.

MailChimp: E-mail Services

The Authority has selected a secondary email service provider for additional email outreach efforts for Authority projects not previously included under previous CMLF email provider agreements.

Marine Safety Corporation d/b/a Sea Safety Services, Inc.: Vessel Life Raft Inspections

Marine Safety Corporation is the local proprietary providers and suppliers of replacement parts for overhauls, emergency repairs and maintenance of the existing life rafts installed on all Authority vessels.

Maritime Institute of Technology and Graduate Studies (MITAGS): CMLF Employee Maritime Training

Several CMLF employees will attend MITAGS throughout the year for maritime-related coursework.

MERE M-PACT Solutions, LLC: Maritime Emergency Response Training

The Authority utilizes professional instructors to provide emergency response training to the CMLF Marine department. The purpose of each course is to increase the knowledge and preparedness of Cape May-Lewes Ferry personnel concerning a variety of emergency situations.

Miles Partnership, LLC: CMLF Website Maintenance

Miles Media was previously hired to redesign and rebuild the CMLF.com website on a new content management/digital platform and will continue to maintain the CMLF page in 2022.

Miller Environmental Group, Inc.: Hazardous Waste Management

Miller Environmental Group, Heritage-Crystal Clean, Veolia North America and Northstar Environmental Group each have the ability to provide hazardous waste management services to the Authority. Since it is impossible to predict which vendor will be offering the best rate at any time during the year, all four vendors have been added as possible suppliers and will be contacted for quotes corresponding with the Authority's hazardous waste needs.

M.J. Bradley & Associates: Grant Consulting Services

The Authority continues to utilize M.J. Bradley to assist in managing the Federal Transit Agency's (FTA) reporting requirements and all other grant compliance elements associated with the Passenger Ferryboat Grant agreement executed between the Authority and FTA.

Motorola Solutions: Radio Maintenance and Equipment

The Authority continues to replace all 800 MHz hand-held and in-vehicle radios at pricing in accordance with the state contract held by Motorola (*GSS15676-COMMEQUIP*).

MTM Technologies: Annual Maintenance and Support for Network Hardware and Systems

Services and equipment including computer equipment purchases, ongoing annual maintenance contracts on existing systems and disaster recovery planning and associated equipment are purchased by the Authority at competitively-bid state contract prices through one of the following state contracts awarded to MTM: (*GSS17455 Telecommunications Systems and Services*) and/or (*GSS15133 Computer Equipment, Peripherals & Related Services*).

mXtr Automation, Inc.: Setup and Implementation of SharpSpring Tracking

mXtr Automation provides the Authority with marketing automation and tracking software and services to replace current email system, improve segmented outreach, integrate reporting across digital platforms, and track customer buying across multiple channels to get better data on the value of various marketing investments.

Norfolk Bearings and Supply: Replacement Bearings for Vessels

The Authority's CMLF operations requires the purchase of a specialty split bearing and cartridge housing. The Authority requested quotes from the three distributors permitted to stock and sell the required products within the CMLF sales area. Norfolk Bearings & Supply submitted the lowest-cost quote. The estimated purchase price reflects an aggregate estimate of expenditures for routine purchases made from the vendor throughout the year.

Northrop Grumman Sperry Marine: Electronics for CMLF Vessels

Northrop Grumman Sperry Marine is the proprietary supplier of replacement parts for overhauls, emergency repairs and maintenance of the radars and navigational equipment on all Authority vessels.

Northstar Environmental Group: Hazardous Waste Management

Northstar Environmental Group, Heritage-Crystal Clean, Veolia North America and Miller Environmental Group each have the ability to provide hazardous waste management services to the Authority. Since it is impossible to predict which vendor will be offering the best rate at any time during the year, all four vendors have been added as possible suppliers and will be contacted for quotes corresponding with the Authority's hazardous waste needs.

OmniThruster, Inc.: Maneuvering and Propulsion System Parts for CMLF

OmniThruster, Inc. is the original equipment manufacturer of the hydraulic bow thruster system installed on the M/V Delaware and the M/V Cape Henlopen, and the sole distributor for parts necessary to keep the hydraulic bow thruster systems fully operational.

Oracle America, Inc.: Annual Maintenance and Support for Oracle Databases

Oracle is the proprietary database used for the existing Time Attendance System, the Fare Collection System, the Toll Reconciliation System, and the Procurement/Project Management System. The estimated cost will cover the annual maintenance plus the duplication of the Oracle database for disaster recovery.

Palfinger Marine USA Inc.: Inspections, Service and Parts for Rescue Boat Davits

Palfinger is the sole source provider of five-year inspections, certifications, and periodic emergency services for the rescue boat davits aboard each of the CMLF ferries. Such services are required for each CMLF vessel to remain in conformance with the USCG. The estimate includes the cost of replacing the wire falls, weight test certificates, and the inspection of winch and davit assembly for each CMLF vessel.

Parker and Partners Marketing Resources, LLC: CMLF Marketing Consulting Services

The Authority uses the services of a marketing consultant for the messaging, production, and creative development of the annual CMLF marketing campaign. The firm designs our print and digital advertising, banners, and signs, and delivers creative options to target different segments of CMLF ridership.

Pedroni Fuel Co.: Unleaded Gasoline for CMLF Vehicles and Equipment

The Authority stores and dispenses unleaded gasoline at the Cape May-Lewes Ferry Terminals for use in Authority-owned vehicles and equipment. Pedroni Fuel Co. supplies the Authority with unleaded gasoline at prices matching their current state contract (*T0083 Unleaded Automotive Gasoline*).

Penn Jersey Paper Company: Food Service Items, Disposable Paper and Plastic Items at CMLF

The Authority intends to purchase cleaning agents and disposable food service items via Penn Jersey Paper Company at competitively-bid state contract prices (*GSS18603 - Janitorial and Cafeteria Supplies*).

PetroChoice: Vessel Lube Oil

Due to the volatility of the petroleum markets, the Authority solicits quotes from all available area providers before making bulk purchases of the ExxonMobil lubricating oil utilized on all Authority vessels. PetroChoice and The Vane Brothers Co. have both been identified as having the ability to provide a minimum of 1,000 USG to the Authority. This procurement method allows the Authority to react quickly to swings in spot pricing and ensure that the Authority receives the best value at the time of purchase.

Pivot Occupational Health: Occupational Health Services

The Authority will be using Pivot Occupational Health for various occupational health services including pre-employment physical examinations, lab work, fit-for-duty evaluations, drug and alcohol testing and vaccinations. Pivot Occupational Health offers these services to the Authority at their competitively-bid state contract price (*GSS19712-PHYTESTLAB*).

Poppulo: Mobile Applications Development

The Authority has selected a professional mobile applications firm to develop a mobile application for employee communications not currently available within existing Authority systems.

Randive: UWILD Hull Inspections at CMLF

Randive and Dryden Diving are the two available contractors that will be contacted to submit quotes for any UWILD (Under Water In Lieu of Dry-docking) inspection work that may be necessary. The Contractor's divers will do a complete video inspection of all hull weld seams, inspect all the propellers, shafts, rudders, bow thrusters, sea chests, intakes, anodes, and underwater valves. Each firm will be contacted to provide quotes for each UWILD inspection. It is impossible to predict which contractor will be the lowest bidder, thus in an effort to avoid an emergency condition, each of the two available vendors have been included.

Ransome CAT: CMLF Bow Thruster Engine and Generator Parts and Service

The Authority uses Caterpillar engines to power the bow thrusters and generators aboard the CMLF fleet. Ransome CAT is the authorized full-service Caterpillar dealer in Southern New Jersey for parts, sales, and service.

The Rowland Company: Replacement Bearings and Clutches for Vessels

The Authority's vessel operations require the purchase of Thordon brand bearings for vessel steering gear and Eaton Airflex brand clutch parts for vessel reduction gears. The distribution of these products within our area of operations is authorized exclusively to the Rowland Company.

Rubrik: Support for Rubrik Cloud Backup Storage

Rubrik is a proprietary software platform that manages and protects all the Authority's data in the cloud for backup, disaster recovery, archival compliance, analytics, and general data management. This cost is for the Authority's annual support contract for this platform.

Saf-Gard Safety Shoe Co.: Safety Shoes

The Authority provides safety footwear for eligible employees. Saf-Gard is party to a competitively-bid state contract (GSS19070) to supply safety shoes and offers the Authority the products at matching rates.

Ships Machinery International, Inc.: Maneuvering and Propulsion Systems Parts for CMLF:

The M/V New Jersey and M/V Delaware operate using a Brunvoll electric bow thruster system (The M/V Delaware uses a combination of electric and hydraulic thrusters). Brunvoll (of Norway) is a single-source supplier and has named Ships Machinery International as the exclusive Brunvoll agent for all sales, service, and parts in North America.

Siemens Building Technologies: Fire Detection System Installation and Support

The Authority utilizes fire alarm system equipment manufactured by Siemens Building Technologies at all Delaware Memorial Bridge and Cape May-Lewes Ferry facilities and requires the proprietary programming services of the original equipment manufacturer to update the system at each facility to reflect changes to building infrastructure. The Authority also utilizes Siemens for general deficiency resolution requiring hardware and software modifications.

Signarama: Resurface of ILG Entrance Sign

The Authority plans to hire a sign company to resurface the entrance sign at New Castle Airport. Staff solicited quotes from four (4) companies and received two (2) bids. Signarama submitted the lowest bid to perform the work.

Slice Communications: Digital Marketing Services for Employee/Applicant Surveys

The Authority has selected a professional marketing and communication consultant to provide digital recruitment marketing training and social media strategies to enhance and promote employee and applicant surveys.

Sobieski Life Safety, Inc: Fire Suppression and Extinguisher Maintenance, Testing and Inspection

In 2021, Authority staff requested bids for Authority-wide Fire Suppression and Extinguisher Maintenance, Testing and Inspection. Four bids were received, with Sobieski Life Safety being the lowest bidder. 2022 represents the second of three potential years under contract with this vendor.

South Jersey Paper Products: Food Service Items, Disposable, Paper and Plastic at CMLF:

South Jersey Paper offers the Authority state contract pricing via the state contract (T0012 Food Service Items: Disposable, Paper and Plastic for Distribution and Support Services).

Southern Glazer's Wine & Spirits of Delaware: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Southern Wine & Spirits for its Lewes terminal food operations. Southern Wine & Spirits holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer

demand. Sales are regulated by the Office of the Delaware Alcoholic Beverage Control Commissioner.

Steimling & Son, Inc.: Reconditioning of M/V Cape Henlopen Main Shafts, Rudders, Bearings and Sleeves

Steimling & Son is the only machine shop in the local area with the experience to work on propeller shafts of the size and vintage of the CMLF fleet. The Authority intends to have the items serviced in advance to ensure they are ready prior to the vessel arriving at the shipyard.

Sysco: Food Products and Services at CMLF

The Authority currently has a contract with US Foods to provide food products. Due to current supply chain issues, the Authority will also be utilizing Sysco products to cover food shortages that may occur. Sysco offers the Authority state contract pricing via the state contract (*GSS17728-FOOD_PROD*).

Taylor Oil Co.: Gasoline and Diesel Fuel

The Authority stores and dispenses Gasoline and Diesel Fuel at its New Jersey-based facilities for use in Authority-owned vehicles and equipment. The price per-gallon of gasoline and diesel fuel is competitively awarded by the State according to the county and the capacity of the tank in which the purchased fuel will be stored. Taylor Oil Co. is currently a party to a competitively-bid state contract to provide gasoline and diesel fuel within all counties and for all tank sizes (*T0083 GASOLINE, AUTOMOTIVE and T1845 - ULTRA-LOW SULFUR DIESEL AND BIODIESEL FUEL*).

Thomas J. Morris, Jr., d/b/a Eagle Point Gun / T.J. Morris & Son: Police Ammunition, Range and Target Supplies

Eagle Point Gun / T.J. Morris & Son is a party to a state contract (*T0106 - Law Enforcement Firearms Equipment and Supplies*) and provides firearms and supplies to DRBA Police at their state contract price.

TIMCO Industries, Inc.: Spare Control Parts and Service for M/V Delaware

TIMCO Industries, Inc. owns the distributorship rights of Kobelt Controls for parts and service for the main engine and reduction gear controls installed on the M/V Delaware. The estimated amount of the purchase is intended to create a spare parts inventory to support the vessel in the future.

Titan Aviation Fuels, Inc.: Avgas for Resale at 33N

Titan Aviation Fuels, Inc., Epic Aviation, LLC and Avfuel have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

Tornado II Janitorial Services, LLC: Air Traffic Control Tower Janitorial Services at ILG

The Authority uses a contractor to provide janitorial services at the FAA Air Traffic Control Tower at New Castle Airport. In 2021, staff solicited quotes from four (4) contractors and received three (3) bids for the potential 3-year contract. Tornado II

Janitorial Services submitted the lowest bid to perform the work in accordance with the Authority's specifications. 2022 will represent year-two of a potential three years under the contract.

Trellist, Inc.: Digital Marketing at CMLF and Customer email Program at ILG

Trellist provides the Authority with professional email marketing and development, social business strategy and marketing support services for the Cape May-Lewes Ferry.

TRGroup, Inc.: Upgrade CMLF Vessel Wi-Fi

The Cape May-Lewes Ferry currently relies on a licensed microwave point-to-point wireless solution developed by TRGroup to keep CMLF employees and passengers Internet-connected while traveling. This continued project will replace the current tower equipment with new equipment required to license the Wi-Fi frequency, thereby eliminating interference with unlicensed frequencies.

TRMI: Toll Lane Treadles

TRMI manufactures the treadles that are used to classify vehicles as they enter DRBA toll collection lanes. TRMI treadles are proprietary to the toll lanes installed at the Delaware Memorial Bridge and cannot be purchased from any other vendor.

Tyler Technologies: Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System

Tyler Technologies is the proprietary vendor that developed the Authority's Enterprise Resource Planning Systems (MUNIS) and the Police CAD System. This purchase will cover the annual maintenance expenses for these systems.

UniFirst Corporation: New and Replacement Employee Uniforms

The Authority purchases quality embroidered and logo-imprinted work uniforms for use by Maintenance, Electronics and Engineering Department personnel. A variety of uniforms that the Authority requires throughout the year will be purchased via UniFirst's competitively bid cooperative contract (*Sourcewell #040920-UFC: Uniforms and Uniform-Related Products and Services*).

United Electric Supply Co.: Various Electrical Supplies for all Facilities

The Authority purchases bulbs, lighting fixtures, panel boxes, covers, ballasts, wire, cable, circuit breakers and other miscellaneous electrical components for use at all facilities through state contract pricing (*GSS17491*) as awarded to United Electric.

The Vane Brothers Co.: Vessel Lube Oil

Due to the volatility of the petroleum markets, the Authority solicits quotes from all available area providers before making bulk purchases of the ExxonMobil lubricating oil utilized on all Authority vessels. The Vane Brothers Co. and Petrochoice have both been identified as having the ability to provide a minimum of 1,000 USG to the Authority. This procurement method allows the Authority to react quickly to swings in spot pricing and ensure that the Authority receives the best value at the time of purchase.

The VATv Network: Video Production Services for DRBA

The Authority uses a professional video production firm to provide camera crews, post-production and script-to-screen production services. Video services are being expanded to include Executive Leadership employee communications.

Veolia North America: Hazardous Waste Management

Veolia North America, Heritage-Crystal Clean, Miller Environmental Group, Northstar Environmental Group each have the ability to provide hazardous waste management services to the Authority. Since it is impossible to predict which vendor will be offering the best rate at any time during the year, all four vendors have been added as possible suppliers and will be contacted for quotes corresponding with the Authority's hazardous waste needs.

Verizon Connect NWF: Authority-wide Wireless Fleet Management Services

Verizon Connect NWF (formally Network Fleet, Inc.) is under state contract (*GSA17047*) to provide wireless fleet management services. The estimated cost will cover the annual wireless expense to track and monitor all Authority-owned vehicles.

W&O Supply, Inc.: Low-smoke Thermoplastic Piping, Valves, and Strainers for Vessels

The Authority requires the purchase of thermoplastic piping and various marine plumbing for use in its vessels. W&O Supply, Inc. is the only North American distributor of a commercially available thermoplastic piping system that is approved for marine applications by the USCG, and meets requirements for flame spread, low smoke, and toxicity.

W.B. Mason: Office Supplies and Printer Toner

The Authority purchases various office supplies and paper through W.B. Mason's state contract (*GSSI8489*).

W.W. Grainger, Inc.: Industrial Supplies, Equipment and Maintenance

Grainger and holds competitively-bid state contracts for Industrial Supplies and Equipment and Maintenance, Repair and Operations Items. Purchases will be made at a cost that Grainger has guaranteed on either state Contract (*GSSI8577 or M0002*), whichever is less.

Waste Management: Refuse Removal Services

Waste Management provides the Authority with solid waste removal. Waste Management holds a state contract for refuse hauling and container rental service (*GSS20061*).

WatchGuard: Police In-Car Video Management System

The DRBA Police Department requires the proprietary purchase of WatchGuard in-car video systems. This is the final stage of the effort to equip all Police Officers with similar technology. The Authority also intends to add Body Cam systems in the future.

Wayman Fire Protection, Inc.: Fire Alarm Monitoring, Inspection and System Installations

The Authority currently uses the services of Wayman Fire Protection for fire alarm monitoring inspections, replacements, and repairs at all DRBA facilities.

Yardi Systems, Inc.: Property Management Software

The Authority uses Property Management Software provided by Yardi Systems, Inc.

Classification Definitions:

Committee Waiver.

The Budget and Finance Committee, in consideration of the overall procurement process, may increase or waive the thresholds established in paragraphs 1 and 2 of Resolution 98-31 for the following reasons: operational needs and issues, a need for uniformity and continuity in materiel and services required by the Authority, and unique or special needs of the Authority including, but not limited to, the desirability of owner furnished materiel and supplies in vessel repair, maintenance, renovation and rehabilitation (DRBA Resolution 98-31 Part 3)

Cooperative Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require public competitive bidding in accordance with Resolution 98-31, however the vendor has agreed to provide the goods or services to the Authority at prices less than or equal to that vendor's respective contract pricing awarded as a result of a public and competitively bid cooperative contract intended for the use of other state and governmental entities. In accordance with Resolution 11-36, this purchase classification includes those "...*purchases from cooperatives and/or the piggy-backing of existing publicly-bid contracts for state and governmental entities which State of Delaware or New Jersey may or may not individually publicly advertise*".

Professional Service. A purchase of services valued less than \$50,000 that are provided by a professional acting in a capacity that requires specialized education, knowledge, judgment, and skill, and is predominantly mental or intellectual (as opposed to physical or manual) in nature, also including any clerical or administrative support that is required for the proper delivery of the professional service. Professional services may also be classified as those types of services that are original and creative in character and in a recognized field of artistic endeavor.

Proprietary. A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

Quotes. A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. "*Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources, whichever is less... Construction management contracts or construction contracts... which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less...*" (DRBA Resolution 98-31 Part 4).

Sole Source. A purchase made without a competitive process, based on the justification that only one known source exists or that only one single supplier can fulfill the requirements of the Authority. Sole source procurement is appropriate when the goods or services being acquired: are uniquely qualified to meet the objectives of the Authority; must be compatible with existing equipment; are available within a limited geographic boundary (e.g., distributor with exclusive rights or sales area); are required for use in conjunction with a grant or contract, etc. *“A contract may be awarded without competition if the General Manager or Director of Operations of an Authority facility, or Police Administrator, prior to procurement, determines in writing that there is only one source for the required contract and no other reasonable alternative sources exist that will satisfy the requirements of the Authority”.* (DRBA Resolution 98-31 Part 2.f.)

State Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor’s respective contract as awarded by the State of Delaware or New Jersey. *“Any contract for the purchase of materiel and supplies and non-professional services....which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies.”* (DRBA Resolution 11-36 Part 2.a.).