

**RESOLUTION 22-36 - AUTHORIZING AUTHORITY EXPENDITURES PURSUANT TO RESOLUTION 01-84 FOR THE PERIOD, JANUARY 1, 2022, THROUGH DECEMBER 31, 2022**

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 01-84 requiring Commissioner review and approval of all Authority expenditures in excess of \$25,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$25,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY  
 VENDORS PROJECTED TO BE PAID OVER \$25,000  
 FOR THE PERIOD 1/1/22 THROUGH 12/31/22

<b>VENDOR</b>	<b>PURCHASE DESCRIPTION</b>	<b>CLASSIFICATION</b>	<b>ESTIMATED \$</b>
Agate Construction Co., Inc.	Cape May Terminal Fender Repair	Committee Waiver	\$38,000
Barcodes, LLC	CMLF Passenger Ticket Scanners	Quotes	\$31,000
Enterprise Leasing Company of Philadelphia LLC d/b/a Enterprise Rent-A-Car	Lease of Fleet Vehicles	State Contract	\$261,000
Fairbanks Morse Defense	Parts and Technical Support for M/V Cape Henlopen Main Engine Overhaul	Proprietary	\$2,250,000
Flooring Corporate Interiors, Inc.	ILG Building 6 Flooring and Stairway Upgrades	Quotes	\$35,000
I.D. Griffith, Inc.	DMB Pump House Metasys and Electrical Improvements	Quotes	\$46,000
Jesco, Inc. (Middletown)	Replacement Construction Roller	State Contract	\$46,000
Marathon Electric Mfg. Co.	Three (3) Marathon Generator Alternators	Committee Waiver	\$88,000
Moore Seal, Inc.	Sealcoat & Re-striping of Parking Lot A at ILG	Quotes	\$28,000
Radio Holland USA, Inc.	Public Address System Upgrade on M/V Delaware & Spare Shipset	Proprietary	\$35,000
RC Mowers	Bank Machine Mower	State Contract	\$60,000
Selex ES	Installation of Automatic License Plate Reader System at Cape May and Lewes Terminals	Committee Waiver	\$400,000
WJV General Contractors, LLC	Installation of Timber Shielding Under DMB, Second Structure	Quotes	\$49,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment

## Resolution 22-36 Executive Summary Sheet

**Resolution:** Authorizing Authority Expenditures Pursuant to Resolution 01-84 for the period January 1, 2022, through December 31, 2022.

**Committee:** Budget & Finance

**Committee and Board Date:** September 20, 2022

**Purpose of Resolution:**

Authorizes expenditures of \$25,000 or greater with the identified vendors during the 2022 calendar year.

**Background for Resolution:**

The proposed Resolution meets the requirements of Resolution 01-84, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$25,000 or more unless it has first been approved by a vote of Commissioners.

**Purchase Detail:**

Agate Construction Co., Inc.: Cape May Terminal Fender Repair

During annual inspection of the ferry facilities, the Authority's marine consultant discovered Fender No. 16 at the Cape May Terminal had two (2) rubber elements that had pulled off from the finger pier and the connections between the double fender panel and H-piles had sheared off. As the fender was only supported by the two (2) top fender elements and the panel had dropped significantly from its original position, staff contacted Agate for an emergency quote to make the repairs before the panel broke off completely. While this individual expenditure was under the threshold, Agate has been added to this Resolution as result of multiple under threshold expenditures now exceeding the threshold. The Authority requests a Committee Waiver for this vendor in 2022.

Barcodes, LLC: CMLF Passenger Ticket Scanners

The Authority plans to purchase new android scanners replacing the current scanners that are at end of life and no longer supported. These scanners will provide a reliable tool with expanded coverage to aid in the boarding and check-in process that is conducted in the staging lanes and loader tube at the Cape May-Lewes Ferry terminals. Staff solicited quotes from three (3) vendors with Barcodes submitting the lowest quote in accordance with the Authority's specifications.

Enterprise Leasing Company of Philadelphia LLC /dba/ Enterprise Rent-A-Car: Lease of Fleet Vehicles

The Authority plans to enter into lease arrangements for fleet vehicles at all locations. Each vehicle lease will be entered into at prices pursuant to the vendor's Nationwide Vehicle Rental Services contract with the state (GSS19694-VEH\_RENTAL).

#### Fairbanks Morse Defense: Parts for M/V Cape Henlopen Main Engine Overhaul

Fairbanks Morse is the proprietary supplier of parts for overhauls, emergency repairs and maintenance of the main engines on all Authority vessels. The Authority plans to overhaul the main engines on the M/V Henlopen during the months of January to March 2024, a process that is generally conducted every five (5) years for each vessel in the CMLF fleet. Currently, Fairbanks Morse OEM parts are extremely scarce worldwide, with the lead times on many parts exceeding 400 days. Additionally, as Fairbanks Morse is primarily a defense contractor, the Authority is in competition with military customers who will jump ahead of the line if we were to postpone order confirmation. The estimated cost of the engine overhaul project can be broken down as follows: \$1,950,000 for parts and \$300,000 for onsite technical support.

#### Flooring Corporate Interiors, Inc.: ILG Hanger 6 DRBA Way Flooring and Stairway Upgrades

The Authority plans to remove the existing flooring and wall base and install new carpet, vinyl tile, and a vinyl stairway in Hangar 6 at the New Castle Airport. Staff solicited quotes from four (4) contractors and received three (3) with Flooring Corporate Interiors submitting the lowest quote in accordance with the Authority's specifications.

#### I.D. Griffith, Inc.: DMB Pump House Metasys and Electrical Improvements

The Authority plans to purchase and install electrical systems upgrades and Metasys building automation systems integration on the Authority's pump house located at the Delaware Memorial Bridge facility. Staff solicited quotes from four (4) contractors and received one (1) quote from I.D. Griffith in accordance with the Authority's specifications.

#### Jesco, Inc. (Middletown): Replacement Construction Roller

The Authority plans to replace one (1) construction roller utilized at the DMB complex as the previous equipment has exceeded its useful life and is currently programmed in the 2022 Capital Equipment Replacement Plan. The replacement roller will be purchased at prices pursuant to Jesco's state contract (*GSS20750-EQUIP\_HD*).

#### Marathon Electric Mfg. Co: Three (3) Marathon AC Generator Alternators

The Cape May-Lewes Ferry plans to complete its initiative to standardize the Generator Alternators across the Ferry fleet by purchasing three (3) Marathon AC Generator Alternators; two (2) to be installed aboard the M/V Cape Henlopen and one (1) spare to be kept at the Cape May Terminal warehouse. Similar units have already been purchased and installed aboard the M/V New Jersey and M/V Delaware, and the Marathon units have been approved by USCG and ABS. Five firms were solicited to provide a quote to supply the equipment, with three providing responses. Marathon provided the lowest quote. The Authority requests the Committee to waive the public bid requirement that would normally be required for this purchase.

#### Moore Seal, Inc.: Sealcoat and Re-striping of Parking Lot A at ILG

The Authority plans to sealcoat and re-strip parking spaces in Parking Lot A located at the New Castle Airport. Staff solicited quotes from four (4) contractors with Moore Seal submitting the lowest quote in accordance with the Authority's specifications.

Radio Holland USA, Inc: Public Address System Upgrade on M/V Delaware & Spare Shipset

The Authority plans to install a new Public Address (PA) system on the M/V Delaware as the current system has exceeded its designed operational life cycle during the upcoming 2022 drydocking. Radio Holland is the proprietary vendor for Zenitel Marine systems and previously installed Zenitel PA systems aboard the M/V Cape Henlopen and M/V New Jersey and no other local vendors can support the installation of the equipment components, the Authority requests to use Radio Holland for the installation of the M/V Delaware's PA system. The expenditure amount also represents the purchase of a spare shipset that will be stored in the Cape May Terminal warehouse in case of an emergency.

RC Mower: Bank Machine Mower

The Authority plans to purchase one (1) remote control bank machine mower for the New Castle Airport as the equipment is programmed in the 2022 Capital Equipment Plan. The mower will be purchased at prices established by the HGAC's cooperative purchasing contract for Grounds & Turf Equipment (*GR01-20*) as awarded to RC Mower. All HGAC contracts have been awarded by virtue of a public competitive procurement process and the State of Delaware is a participating end user of the HGAC cooperative.

Selex ES: Installation of Automatic License Plate Reader System at Cape May and Lewes Terminals

The Authority plans to implement an Automatic License Plate Reader (ALPR) system at the Cape May and Lewes Terminals. These ALPR systems would swiftly identify possible high-risk patrons before they get on the vessels thereby providing the DRBA police officers with a tool to enhance the safety and protection of ferry passengers and vessels. As the ALPR system provided by Selex is currently being utilized by DRBA police officers on both spans of the bridge, the Authority believes it will be beneficial to continue with Selex to provide the same technology and services at the ferry terminals. The Authority requests a Committee Waiver to contract with Selex to provide the installation and equipment for the ferry terminals. The expenditure amount represents the installation of camera equipment and system configuration. The project is expected to be completed by December 2022.

WJV General Contractors, LLC: Installation of Timber Shielding Under DMB, Second Structure

The Authority plans to install timber planks underneath a section of the second structure of the bridge to prevent potential deck concrete associated with the re-decking project from falling near the police shooting range. Staff solicited quotes from six (6) contractors and received three (3) with WJV General Contractors submitting the lowest quote in accordance with the Authority's specifications.

**Classification Definitions:**

**Committee Waiver.**

The Budget and Finance Committee, in consideration of the overall procurement process, may increase or waive the thresholds established in paragraphs 1 and 2 of Resolution 98-31 for the following reasons: operational needs and issues, a need for uniformity and continuity in materiel and services required by the Authority, and unique or special needs of the Authority including, but not limited to, the desirability of owner furnished materiel and supplies in vessel repair, maintenance, renovation and rehabilitation (DRBA Resolution 98-31 Part 3).

**Proprietary.** A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

**Quotes.** A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. *“Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources, whichever is less... Construction management contracts or construction contracts...which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less...”* (DRBA Resolution 98-31 Part 4).

**State Contract.** A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor’s respective contract as awarded by the State of Delaware or New Jersey. *“Any contract for the purchase of materiel and supplies and non-professional services....which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies.”* (DRBA Resolution 11-36 Part 2.a.).