

**RESOLUTION 23-64 - AUTHORIZING AUTHORITY EXPENDITURES  
PURSUANT TO RESOLUTION 23-28 FOR THE PERIOD, JANUARY 1, 2024 THROUGH  
DECEMBER 31, 2024**

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 23-28 requiring Commissioner review and approval of all Authority expenditures in excess of \$50,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$50,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY  
VENDORS PROJECTED TO BE PAID OVER \$50,000  
FOR THE PERIOD 1/1/24 THROUGH 12/31/24

<b>VENDOR</b>	<b>PURCHASE DESCRIPTION</b>	<b>CLASSIFICATION</b>	<b>ESTIMATED \$</b>
ADB Safegate Americas, LLC	Airfield Lighting System Components	Sole Source	\$100,000
Adelte Ports and Maritime SLU	Passenger Loader Tubes Maintenance Program at CMLF	Proprietary	\$57,000
Advantech, Inc.	Replacement Video Management System	State Contract	\$250,000
American Bureau of Shipping d/b/a ABS Americas	Vessel Inspections and Certifications	Sole Source	\$60,000
Art Guild of Philadelphia d/b/a Art Guild Inc.	Exhibit Booth and Related Services	Proprietary	\$60,000
Assurance Media, LLC	Service and Equipment Installation for CCTV & Conference Room Upgrades	State Contract	\$250,000
AVAYA, Communications, Inc., c/o Ring Central	Authority-wide Phone System Service and Support	State Contract	\$150,000
Avfuel Corporation	Avgas for Resale at 33N	Quotes	\$50,000
Carus AB LTD.	Maintenance, Support and Hosting for CMLF Fare Collection and Reservation System	Proprietary	\$300,000
Chammings Electric, Inc.	Annual Maintenance and Monitoring of the DMB Dehumidification System	Sole Source	\$73,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Clear Channel Outdoor Holdings, Inc d/b/a Clear Channel Outdoor LLC	Billboard Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$80,000
Deere & Company c/o Jesco	Replacement Backhoe and Loader	Cooperative Contract	\$450,000
Delaware Business Systems, Inc. d/b/a DBS	Annual Maintenance and Equipment for Point-of-Sale System at CMLF Terminals	Proprietary	\$50,000
Downstream Aviation, LP d/b/a Epic Aviation, LLC	Avgas for Resale at 33N	Quotes	\$50,000
DVL Group, Inc.	Uninterruptible Power Systems (UPS) Services and Replacements	Proprietary	\$100,000
Eastern Aviation Fuels, Inc., d/b/a Titan Aviation Fuels, Inc.	Avgas for Resale at 33N	Quotes	\$50,000
eMaint	Annual Licenses, Maintenance and Support for CMMS System	Proprietary	\$65,000
Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI)	M/V Delaware Main Engine Service	Proprietary	\$95,000
Enterprise Leasing Company of Philadelphia LLC d/b/a Enterprise Rent-A-Car	Lease of Fleet Vehicles	State Contract	\$407,000
Fairbanks Morse, LLC	Replacement Parts for M/V Cape Henlopen	Proprietary	\$336,000
Fedway Associates, Inc.	Wine and Spirits for CMLF	Sole Source	\$60,000
GovConnection, Inc.	Microsoft Enterprise and other Software Licensing	Proprietary	\$750,000
Griffith Energy Services d/b/a Carl King	Gasoline and Diesel Fuel	State Contract	\$154,000
HCGI Hartford, Inc. d/b/a HCGI	Desktop and Laptop Computers at Various DRBA Locations	State Contract	\$150,000
Info Solutions North America d/b/a Info Solutions LLC	Data Communications, Products and Services	State Contract	\$975,000
International Truck, Navistar c/o Baylor	Replacement Dump Truck	Cooperative Contract	\$110,000
Kapsch TrafficCom IVHS, Inc.	Annual Service, Support and Traffic Automation System for Traffic Management System	Proprietary	\$115,000
Keystone Outdoor Advertising Company, Inc.	Digital Billboard Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$55,000
Lamar Texas Limited Partnership d/b/a The Lamar Companies	Billboard Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$166,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Lawmen Supply Company, a Municipal Emergency Services, Inc., Company	Ammunition and Body Armor	State Contract	\$60,000
Liberty Coca-Cola Beverages, LLC	Fountain and Bottled Soda and Beverages for CMLF	Sole Source	\$125,000
Marine Safety Corporation	Vessel Life Raft Inspections	Proprietary	\$400,000
Miles Partnership, LLLP	CMLF Website Maintenance and Upgrades	Proprietary	\$55,000
Motorola Solutions, Inc.	Radio Maintenance and Equipment	State Contract	\$700,000
Motorola Solutions, Inc.	Police In-Car Video Management System	Proprietary	\$250,000
Newark Kubota Inc. d/b/a Burke Equipment Co.	Replacement Mowers and Utility Vehicle	State Contract	\$150,000
Oracle America, Inc.	Annual Maintenance and Support for Oracle Databases	Proprietary	\$51,000
PetroChoice	Vessel Lube Oil	Sole Source	\$130,000
Runway Safe, Inc.	Replace EMAS Blocks for ILG Runway 19 Departure End	Proprietary	\$340,000
Selex-ES, Inc.	Installation of Automatic License Plate Reader System on Southbound Span of Delaware Memorial Bridge	Committee Waiver	\$180,000
Siemens Industry, Inc.	Fire Detection System Installation and Support	Proprietary	\$175,000
South Jersey Paper Products	Food Service Items, Disposable, Paper and Plastic at CMLF	State Contract	\$125,000
Spruce Technology, Inc.	Website Redevelopment for DRBA Airports	Proprietary	\$74,000
Talarico Building Services, Inc. d/b/a ServiceMaster TBS	Janitorial Services at ILG Terminal	Committee Waiver	\$232,000
The Revenue Markets, Inc. d/b/a TRMI Systems Integration	Toll Lane Treadles	Proprietary	\$50,000
Thomas J. Morris, III, d/b/a Eagle Point Gun/T.J. Morris & Son	Police Ammunition, Range, and Target Supplies	State Contract	\$60,000
Townsquare Media	Radio Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$52,000
Tyler Technologies, Inc.	Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System	Proprietary	\$200,000
UKG Kronos Systems, LLC	Software Licensing and Maintenance for Time and Attendance System	Proprietary	\$74,000
UniFirst Corporation	New and Replacement Employee Uniforms	Cooperative Contract	\$50,000
United Electric Supply Co.	Various Electrical Supplies for All Facilities	State Contract	\$150,000

<b>VENDOR</b>	<b>PURCHASE DESCRIPTION</b>	<b>CLASSIFICATION</b>	<b>ESTIMATED \$</b>
Verizon Connect NWF, Inc.	Authority-Wide Wireless Fleet Management Services	State Contract	\$60,000
Waste Management	Refuse Removal Services	State Contract	\$135,000
Wayman Fire Protection, Inc.	Fire Alarm Monitoring, Inspection and System Installations	Proprietary	\$150,000
World Fuel Services, Inc.	Unleaded Gasoline for DMB Vehicles and Equipment	State Contract	\$197,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

## Resolution 23-64 Executive Summary Sheet

**Resolution:** Authorizing Authority Expenditures Pursuant to Resolution 23-28 for the period January 1, 2024, through December 31, 2024.

**Committee:** Budget & Finance

**Committee and Board Date:** December 19, 2023

**Purpose of Resolution:**

Authorizes expenditures of \$50,000 or greater with the identified vendors during the 2024 calendar year.

**Background for Resolution:**

The proposed Resolution meets the requirements of Resolution 23-28, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$50,000 or more unless it has first been approved by a vote of Commissioners.

**Purchase Detail:**

ADB Safegate Americas LLC: Airfield Lighting System Components

The FAA recently clarified certain elements of several Advisory Circulars as they pertain to recipients use of non-original equipment manufacturer (OEM) components in FAA-certified airport lighting equipment. Airfield lighting systems purchased by the Authority as part of a federal Airport Improvement Program (AIP) project, or if funded with passenger facility charge (PFC) revenue, are required to be maintained in the same configuration as that which existed at certification and thus the FAA has confirmed that the replacement of OEM parts with non-OEM parts is forbidden. Additionally, the FAA has advised that if the Authority were to elect to use a non-OEM part on a self-funded project, we would no longer be able to rely upon the FAA certification, and in such a case, the responsibility (including the responsibility to satisfy FCC regulatory requirements) would fall on the Authority to make sure that the system with the non-OEM replacement parts or components meets the federal requirements. Therefore, Authority staff recommends using solely OEM components in all FAA-certified airport lighting equipment, whether the Authority acquired or installed the lights with AIP, PFC, or its own funds. ADB is the OEM manufacturer of Authority airfield lighting systems.

Adelte Ports and Maritime SLU: Passenger Loader Tubes Maintenance Program at CMLF

The Authority entered into a service agreement for annual preventative maintenance training when it purchased the Adelte passenger boarding bridges located at the CMLF Terminals. As the original equipment manufacturer, Adelte technicians make several visits to train Authority staff on proper inspection, testing and lubrication of the system's mechanical, electrical and control equipment.

#### Advantech Inc.: Replacement Video Management System

The Authority will be utilizing Advantech to replace the current Video Management System (VMS). Advantech sells and supports Milestone Systems, the new VMS manufacturer selected by the Authority, and will provide integration and implementation of the new VMS in accordance with the prices of their competitively-bid state contract for Building Access Security Services (*GSS 19599-BLDG\_SECURE*).

#### American Bureau of Shipping d/b/a ABS Americas: Vessel Inspections and Certifications

The American Bureau of Shipping (ABS) is the sole regulatory body authorized to perform inspections on vessels that are built according to ABS standards/classifications. All of the Authority's vessels were built to ABS standards and thus all are subject to ABS inspections and associated US Coast Guard regulations.

#### Art Guild of Philadelphia d/b/a Art Guild, Inc.: Exhibit Booth and Related Services

The Authority attends several aviation-related conferences to promote its airport facilities throughout the year. Art Guild was hired to design and build a professional exhibit booth for the Authority to use during such events. Art Guild stores our exhibit booth in the off-season and ships and assembles it to locations as requested by the Authority.

#### Assurance Media, LLC: Service and Equipment Installation for CCTV

As part of its Security Enhancement Program, the Authority continues to upgrade its closed-circuit television (CCTV) located throughout the facilities to improve surveillance and video streams, add network flexibility, and provide enhanced features such as remote accessibility. The replacement equipment, professional services, and implementation will be purchased at prices matching Assurance Media's state contract to provide Building Access and Video Surveillance Systems, (*GSS21745-AV\_EQPTCONF*) is estimated at \$100,000. The Authority also plans to upgrade (2) conference rooms at the Delaware Memorial Bridge Administration Building to enhance functionality, incorporating modern technology and design elements for improved meeting experiences. The upgrade is aimed at improving flexibility and collaboration among conferencing sites. The replacement equipment, professional services, and implementation will be procured at prices pursuant to Assurance Media's state contract (*GSS21745-AV\_EQPTCONF*) estimated at \$150,000.

#### AVAYA, Communications, Inc., c/o Ring Central: Authority-wide Phone System Service and Support

The Authority purchases AVAYA enterprise phone system support from Ring Central for its on-premises phone system. Purchases are made at their state contract price (*T1316 - Telecommunications Equipment & Services, Contract No. 80802*).

#### Avfuel Corporation: Avgas for Resale and Off-Road Diesel at 33N

Avfuel, Titan Aviation Fuels, Inc., and Epic Aviation, LLC have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

Carus AB Ltd: Maintenance, Support and Hosting for CMLF Fare Collection and Reservation System

Carus is the proprietary vendor that developed the Fare Collection and Reservation System for the Cape May-Lewes Ferry. This expenditure will cover the annual maintenance and support expense for this system as well as the purchase of additional modules.

Chammings Electric, Inc: Annual Maintenance and Monitoring of the DMB Dehumidification System

Over the previous four years, Chammings Electric, as a subcontractor of American Bridge, has performed monthly preventative maintenance services to the Delaware Memorial Bridge cable dehumidification system. The Authority and its professional consultants have evaluated the options to continue receiving these necessary services, including assigning to in-house personnel, or continuing with a contractor, and based on a favorable cost analysis and Chamming's proven abilities, the Authority entered into a successive multi-year contract with Chammings Electric. 2024 will represent the third year of the potential five-year contract for these services, to be reassessed annually.

Clear Channel Outdoor Holdings, Inc. d/b/a Clear Channel Outdoor LLC: Billboard Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contracted services with Clear Channel Outdoor to provide billboard advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

Deere & Company c/o Jesco: Replacement Backhoe and Loader

The Authority plans to replace one (1) backhoe and one (1) loader as the previous equipment has exceeded its useful life and is programmed in the 2024 Capital Equipment Replacement Plan. The equipment will be purchased pursuant to the competitively bid cooperative contract (*Sourcewell 011723-JDC*).

Delaware Business Systems: Annual Maintenance and Equipment for Point-of-Sale System at CMLF Terminals

Delaware Business Systems provides proprietary hardware and annual maintenance to the existing Food & Retail point-of-sale system at CMLF terminals.

Downstream Aviation, LP d/b/a Epic Aviation, LLC: Avgas for Resale at 33N

Epic Aviation, LLC, Titan Aviation Fuels, Inc., and Avfuel have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

DVL Group, Inc.: Uninterruptible Power Systems (UPS) Services and Replacements

The DRBA utilizes the expertise of the DVL Group to provide infrastructure management solutions and services. Uninterruptible Power Supplies (UPS) sustain the Authority's critical operations/infrastructure in the following locations: DMB Administration - Authority Wide Server Room, DMB Julia Building - Toll System and

critical power, Lewes Administration - Server Room, and Cape May Administration - Server Room.

Eastern Aviation Fuels, Inc., d/b/a Titan Aviation Fuels: Avgas for Resale at 33N

Titan Aviation Fuels, Inc., Epic Aviation, LLC and Avfuel have been identified as having the service ability to routinely deliver aviation gasoline (avgas) in small container loads (33N storage capacity is limited to 5,000 gallons) at competitive rates. Since it is impossible to predict which vendor will be offering the best spot rate at any time during the year, all three vendors have been added as possible fuel suppliers and will be contacted for quotes corresponding with our avgas needs.

eMaint: Annual Licenses, Maintenance and Support for CMMS System

The Authority uses a proprietary Computerized Maintenance Management System (CMMS) to help schedule, plan, manage, and track maintenance activities associated with equipment, vehicles, and facilities. This purchase represents the estimated annual cost for licenses, maintenance, and support.

Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI): M/V Delaware Main Engine Service

MSI is the regional sales, parts, and service distributor for the Electro Motive Division (EMD) main engines installed on the M/V Delaware. This purchase is for the 16,000-hour maintenance of the port and starboard engines, including inspection of engine internals and aftercoolers, and replacement fuel injectors, valve bridges, sensors, and wiring harnesses.

Enterprise Leasing Company of Philadelphia LLC /dba/ Enterprise Rent-A-Car: Lease of Fleet Vehicles

The Authority plans to enter into lease arrangements for fleet vehicles at all locations. Each vehicle lease will be entered into at prices pursuant to the vendor's Nationwide Vehicle Rental Services contract with the state (*GSS19694-VEH\_RENTAL*).

Fairbanks Morse, LLC: Replacement Parts for M/V Cape Henlopen

Fairbanks Morse is the proprietary supplier of replacement parts for repairs and maintenance of the main engine on the M/V Cape Henlopen.

Fedway Associates, Inc.: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Fedway Associates for its Cape May terminal food operations. Fedway Associates holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

GovConnection, Inc.: Microsoft Enterprise and other Software Licensing

The Authority purchases Microsoft Enterprise operating licenses (such as Windows Enterprise, Microsoft Office, etc.) and other software licenses from Gov Connections, a licensed Microsoft reseller.

Griffith Energy Services d/b/a Carl King: Gasoline and Diesel Fuel

The Authority stores and dispenses Gasoline and Diesel Fuel at its Delaware-based facilities for use in Authority-owned vehicles and equipment. The price per-gallon of



gasoline and diesel fuel is competitively awarded by the State according to the county and the capacity of the tank in which the purchased fuel will be stored. Carl King Energy is currently a party to a competitively-bid state contract to provide gasoline and diesel fuel to “A” tanks in Kent and Sussex Counties and “B” tanks in all counties (*GSS21002-GASOLINE and GSS21550-ULSD*).

HCGI Hartford, Inc. d/b/a HCGI: Desktop and Laptop Computers at Various DRBA Locations

The Authority uses HP hardware technology and will be purchasing desktop and laptop computers from HCGI, an authorized reseller of Hewlett Packard (HP) products. New and replacement units will be installed at various locations as needed. HCGI is a party to state contract (*GSS15133-COMPUTER*) to resell HP hardware and offers those contract prices to the Authority.

Info Solutions North America, LLC d/b/a Info Solutions LLC: Data Communications, Products and Services

The Authority plans to purchase various Cisco Systems data communications, products, and services at prices pursuant to their current state contract for the same. Purchases will be made via Info Solutions, a local authorized reseller of Cisco Systems under state contract (*GSS20579 Data Communications, Products and Services*).

International Truck, Navistar c/o Baylor: Replacement Dump Truck

The Authority plans to replace one (1) dump truck as the previous equipment has exceeded its useful life and is programmed in the 2024 Capital Equipment Replacement Plan. The equipment will be purchased pursuant to the competitively bid cooperative contract (*Sourcewell 060920-NVS*).

Kapsch TrafficCom USA, Inc.: Annual Service, Support and Traffic Automation System for Traffic Management System

Kapsch is the proprietary supplier of the DMB traffic management software system and provides annual maintenance, equipment, support, and enhancements. The Authority uses Kapsch as its provider of intelligent transportation systems in the areas of tolling, traffic management and traffic safety.

Keystone Outdoor Advertising Company, Inc.: Digital Billboard Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contracted services with Keystone Outdoor Advertising to provide digital billboard advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

Lamar Texas Limited Partnership d/b/a The Lamar Companies: Billboard Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contracted services with Lamar Outdoor to provide billboard advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

Lawmen Supply Company, a Municipal Emergency Services, Inc., Company:  
Ammunition and Body Armor

Lawmen Supply Company is a party to state contracts (*GSS21585 – BODY ARMOR*) and (*GSS21043 - AMMUNITION*) and provides police and homeland security equipment to DRBA Police at their state contract price.

Liberty Coca-Cola Company Beverages, LLC: Fountain and Bottled Soda and Beverages for CMLF

The Authority has contracted the Coca-Cola Co. to distribute its beverage products throughout the CMLF vessels and terminals. Coca-Cola is sold according to exclusive distribution rights.

Marine Safety Corporation: Vessel Life Raft Inspections

Marine Safety Corporation is the local proprietary providers and suppliers of replacement parts for overhauls, emergency repairs and maintenance of the existing life rafts installed on all Authority vessels.

Miles Partnership, LLLP: CMLF Website Maintenance and Upgrades

Miles Partnership was previously hired to redesign and rebuild the CMLF.com website on a new content management/digital platform and will continue to maintain and provide upgrades on the CMLF page in 2024 including upgrade to Drupal 10 platform.

Motorola Solutions, Inc.: Radio Maintenance and Equipment

The Authority continues to replace all 800 MHz hand-held and in-vehicle radios at pricing in accordance with the state contract held by Motorola (*GSS21676-COMMEQUIP*).

Motorola Solutions, Inc.: Police In-Car Video Management System

The DRBA Police Department requires the proprietary purchase of WatchGuard in-car video systems. This is the final stage of the effort to equip all Police Officers with similar technology.

Newark Kubota c/o Burke Equipment Co.: Replacement Mowers and Utility Vehicle

The Authority is replacing two (2) front mount mowers, three (3) walk-behind mowers, and one (1) utility vehicle with plow that have exceeded their useful life, meet the Authority's vehicle replacement criteria, and are programmed in the 2024 Capital Equipment Replacement Plan. The replacement vehicles will be purchased at prices pursuant to Kubota's state contract (*GSS21673-GRNDMAINT*).

Oracle America, Inc.: Annual Maintenance and Support for Oracle Databases

Oracle is the proprietary database used for the existing Time Attendance System, the Fare Collection System, the Toll Reconciliation System, and the Procurement/Project Management System. The estimated cost will cover the annual maintenance plus the duplication of the Oracle database for disaster recovery.

PetroChoice: Vessel Lube Oil

Due to the volatility of the petroleum markets, the Authority solicits quotes from all available area providers before making bulk purchases of the ExxonMobil lubricating oil utilized on all Authority vessels. PetroChoice has been identified as having the ability to

provide a minimum of 1,000 USG to the Authority. This procurement method allows the Authority to react quickly to swings in spot pricing and ensure that the Authority receives the best value at the time of purchase.

Runway Safe, Inc.: Replace EMAS Blocks for ILG Runway 19 Departure End

The Authority is required to maintain the EMAS infrastructure in a safe condition in compliance with FAA standards and grant assurances. During the replacement of the damaged EMAS Seam Seal and side coating for Runway 19 departure end at the New Castle Airport, it was discovered the EMAS blocks under the sealant were also damaged and will be repaired in accordance with manufacturer's recommendations. Runway Safe is the sole proprietor of the EMAS bed infrastructure at New Castle Airport and as such the repairs must be performed by a Runway Safe approved subcontractor, under their inspection and certification responsibility.

Selex-ES, Inc.: Installation of Automatic License Plate Reader System on Southbound Span of Delaware Memorial Bridge

The Authority plans to replace the Automatic License Plate Reader (ALPR) system located on the southbound span of the bridge as the existing system has reached the end of useful life. This ALPR system will identify possible high-risk patrons and provide DRBA police officers with a tool to enhance the safety and protection of drivers and passengers on the bridge. As the ALPR system was approved for installation at the Cape May and Lewes Ferry Terminals in 2023, the Authority believes it will be beneficial to continue with Selex to provide the same technology and services on the southbound span of the bridge. The Authority requests a Committee Waiver to contract with Selex to provide the installation, equipment, and maintenance for the southbound span of the bridge.

Siemens Industry, Inc.: Fire Detection System Installation and Support

The Authority utilizes fire alarm system equipment manufactured by Siemens at all Delaware Memorial Bridge and Cape May-Lewes Ferry facilities and requires the proprietary programming services of the original equipment manufacturer to update the system at each facility to reflect changes to building infrastructure. The Authority also utilizes Siemens for general deficiency resolution requiring hardware and software modifications.

South Jersey Paper Products: Food Service Items, Disposable, Paper and Plastic at CMLF:

South Jersey Paper offers the Authority state contract pricing via the state contract (19-FOOD-01328).

Spruce Technology, Inc.: Website Redevelopment for DRBA Airports

The Authority previously contracted with Spruce Technology to provide website redevelopment and implementation of the DRBA-family of websites. The continued services include redevelopment of ILG and MIV sites onto Drupal 10 platform.

Talarico Building Services, Inc. d/b/a ServiceMaster TBS: Janitorial Services at ILG Terminal

In 2022, in preparation for the return of commercial airline service to Wilmington-New Castle Airport (ILG), solicited quotes from twelve (12) contractors, and received six (6)

competitive quotes for three 1-year terms. ServiceMaster TBS submitted the lowest bid to perform the work in accordance with the Authority's specifications. 2024 represents the second year of a potential three-year service agreement.

The Revenue Markets Inc. d/b/a TRMI Systems Integration: Toll Lane Treadles

TRMI manufactures the treadles that are used to classify vehicles as they enter DRBA toll collection lanes. TRMI treadles are proprietary to the toll lanes installed at the Delaware Memorial Bridge and cannot be purchased from any other vendor.

Thomas J. Morris, III, d/b/a Eagle Point Gun / T.J. Morris & Son: Police Ammunition, Range and Target Supplies

Eagle Point Gun / T.J. Morris & Son is a party to a state contract (*17-Fleet-00721 - Law Enforcement Firearms Equipment and Supplies*) and provides firearms and supplies to DRBA Police at their state contract price.

Townsquare Media: Radio Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contracted services with Townsquare Media to provide radio advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

Tyler Technologies: Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System

Tyler Technologies is the proprietary vendor that developed the Authority's Enterprise Resource Planning Systems (MUNIS) and the Police CAD System. This purchase will cover the annual maintenance expenses for these systems.

UKG Kronos Systems, LLC: Software Licensing and Maintenance for Time and Attendance System

Kronos is the proprietary time and attendance system used throughout the Authority. The estimated cost includes the annual maintenance contract as well as the purchase of additional time clocks.

UniFirst Corporation: New and Replacement Employee Uniforms

The Authority purchases quality embroidered and logo-imprinted work uniforms for use by Maintenance, Electronics and Engineering Department personnel. A variety of uniforms that the Authority requires throughout the year will be purchased via UniFirst's competitively bid cooperative contract (*Sourcewell #040920-UFC: Uniforms and Uniform-Related Products and Services*).

United Electric Supply Co.: Various Electrical Supplies for all Facilities

The Authority purchases bulbs, lighting fixtures, panel boxes, covers, ballasts, wire, cable, circuit breakers and other miscellaneous electrical components for use at all facilities through state contract pricing (*GSS22491-ELECTRICAL*) as awarded to United Electric.

Verizon Connect NWF, Inc.: Authority-wide Wireless Fleet Management Services

Verizon Connect NWF is under state contract (*GSS22838-VEH\_TRACK*) to provide wireless fleet management services. The estimated cost will cover the annual wireless expense to track and monitor all Authority-owned vehicles.

Waste Management: Refuse Removal Services

Waste Management provides the Authority with solid waste removal. Waste Management holds a state contract for refuse hauling and container rental service (GSS20061).

Wayman Fire Protection, Inc.: Fire Alarm Monitoring, Inspection and System Installations

The Authority currently uses the services of Wayman Fire Protection for fire alarm monitoring inspections, replacements, and repairs at all DRBA facilities.

World Fuel Services, Inc.: Unleaded Gasoline for DMB Vehicles & Equipment

The Authority stores and dispenses unleaded gasoline at the DMB Administrative Complex for use in Authority-owned vehicles and equipment. The price per-gallon for gasoline is competitively awarded by the State according to the county and the capacity of the tank which the purchased gasoline will be stored. World Fuel Services is currently a party to the lowest-priced state contract to provide gasoline to “A” tanks located within New Castle County (GSS21002-GASOLINE).

**Classification Definitions:**

**Committee Waiver.**

The Budget and Finance Committee, in consideration of the overall procurement process, may increase or waive the thresholds established in paragraphs 1 and 2 of Resolution 98-31 for the following reasons: operational needs and issues, a need for uniformity and continuity in materiel and services required by the Authority, and unique or special needs of the Authority including, but not limited to, the desirability of owner furnished materiel and supplies in vessel repair, maintenance, renovation and rehabilitation (DRBA Resolution 98-31 Part 3)

**Cooperative Contract.** A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require public competitive bidding in accordance with Resolution 98-31, however the vendor has agreed to provide the goods or services to the Authority at prices less than or equal to that vendor’s respective contract pricing awarded as a result of a public and competitively bid cooperative contract intended for the use of other state and governmental entities. In accordance with Resolution 11-36, this purchase classification includes those “...purchases from cooperatives and/or the piggy-backing of existing publicly-bid contracts for state and governmental entities which State of Delaware or New Jersey may or may not individually publicly advertise”.

**Proprietary.** A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

**Quotes.** A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. *“Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources, whichever is less... Construction management contracts or construction contracts...which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less...”* (DRBA Resolution 98-31 Part 4).

**Sole Source.** A purchase made without a competitive process, based on the justification that only one known source exists or that only one single supplier can fulfill the requirements of the Authority. Sole source procurement is appropriate when the goods or services being acquired: are uniquely qualified to meet the objectives of the Authority; must be compatible with existing equipment; are available within a limited geographic boundary (e.g., distributor with exclusive rights or sales area); are required for use in conjunction with a grant or contract, etc. *“A contract may be awarded without competition if the General Manager or Director of Operations of an Authority facility, or Police Administrator, prior to procurement, determines in writing that there is only one source for the required contract and no other reasonable alternative sources exist that will satisfy the requirements of the Authority”.* (DRBA Resolution 98-31 Part 2.f.)

**State Contract.** A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor’s respective contract as awarded by the State of Delaware or New Jersey. *“Any contract for the purchase of materiel and supplies and non-professional services....which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies.”* (DRBA Resolution 11-36 Part 2.a.).