

**RESOLUTION 24-57 – AUTHORIZING THE EXECUTIVE OF A CONCESSION AGREEMENT BETWEEN THE DELAWARE RIVER AND BAY AUTHORITY AND ENTERPRISE LEASING COMPANY OF PHILADELPHIA, LLC. D/B/A ALAMO RENT A CAR, ENTERPRISE RENT-A-CAR AND NATIONAL CAR RENTAL AT THE WILMINGTON AIRPORT**

WHEREAS, The Delaware River and Bay Authority (the “Authority”), is the operator of the Wilmington Airport (“Airport”), New Castle, Delaware; and

WHEREAS, the Authority allows private corporations to provide car rental services at the Wilmington Airport for their customers; and

WHEREAS, Enterprise Leasing Company pf Philadelphia, LLC. d/b/a Alamo Rent a Car, Enterprise Rent-A-Car and National Car Rental desire to begin providing pick-up and drop-off services at the Wilmington Airport; and

WHEREAS, the terms of the Concession Agreement will be for Fourteen (14) months with an option of renewing for three (3) additional 1 year periods for 10% of the monthly gross receipts; and

NOW, THEREFORE, BE IT RESOLVED, that the Executive Director is hereby authorized to finalize the terms and conditions of the Lease Agreement with Enterprise Leasing Company of Philadelphia, LLC. d/b/a Alamo Rent A Car, Enterprise Rent-A-Car and National Car Rental with the advice and consent of counsel, to have such Agreement executed by the Chairperson, Vice Chairperson, and the Executive Director.

## **Resolution 24-57 - Executive Summary**

**Resolution:** Authorizing the Execution of a Concession Agreement between the Delaware River and Bay Authority and Enterprise Leasing Company of Philadelphia, LLC. d/b/a Alamo Rent A Car, Enterprise Rent-A-Car and National Car Rental at the Wilmington Airport.

**Committee:** Economic Development

**Committee Date:** November 19, 2024

**Board Date:** November 19, 2024

**Purpose of Resolution:** To permit the Executive Director, Chairman and Vice Chairman to execute and deliver a Concession Agreement for operations at the Wilmington Airport.

**Background for Resolution:** The Delaware River and Bay Authority operates the Wilmington Airport. Enterprise currently operates a leasing facility within 1 mile of the airport. They have a demand for pick-up and drop-off service for rental cars at the airport, but the demand currently does not necessitate the need for an on-airfield operation. This will be a pickup and drop-off service for rentals already booked. The airport will receive 10% of the gross receipts for all activities linked to the airport.