## RESOLUTION 24-60 - AUTHORIZING AUTHORITY EXPENDITURES PURSUANT TO RESOLUTION 24-17 FOR THE PERIOD, JANUARY 1, 2025, THROUGH DECEMBER 31, 2025

WHEREAS, The Delaware River and Bay Authority (the "Authority") adopted Resolution 24-17 requiring Commissioner review and approval of any professional service contract, non-professional service contract, material contract, or supply contract valued at \$50,000 or above and any construction management or construction contract valued at \$200,000 or above; and

WHEREAS, the Authority anticipates expenditures at or above the aforementioned thresholds to the following vendors:

# DELAWARE RIVER & BAY AUTHORITY VENDORS PROJECTED BE AWARDED A MATERIEL, SUPPLY, PROFESSIONAL SERVICE, OR NON-PROFESSIONAL SERVICE CONTRACT VALUED \$50,000 OR ABOVE OR

A CONSTRUCTION MANAGEMENT/CONSTRUCTION CONTRACT VALUED \$200,000 OR ABOVE DURING THE PERIOD 1/1/25 THROUGH 12/31/25

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Activu Corporation	Emergency Response Hardware and Software	Proprietary	\$57,000
Adelte Ports and Maritime SLU	Passenger Loader Tubes Maintenance Program at CMLF	Proprietary	\$63,000
Advance Aviation	Outbound Digital Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$200,000
Advantech, Inc.	Replacement Video Management System	State Contract	\$300,000
Alamo Group, Inc.	Boom Mower Tractor	State Contract	\$250,000
Alimak Group USA, Inc.	Delaware Memorial Bridge Elevator Maintenance	Sole Source	\$144,000
American Bureau of Shipping d/b/a ABS Americas	Vessel Inspections and Certifications	Sole Source	\$60,000
Assurance Media, LLC	Service and Equipment Installation for CCTV & Conference Room Upgrades	State Contract	\$200,000
Audacy, Inc.	Radio Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$50,000
AVAYA, Communications, Inc., c/o Ring Central	Authority-wide Phone System Service and Support	State Contract	\$200,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Canon Business Solutions, Inc.	Authority-Wide Copier Leases	State Contract	\$89,000
Carus AB LTD.	Maintenance, Support and Hosting for CMLF Fare Collection and Reservation System	Proprietary	\$300,000
Cato, Inc.	Unleaded Gasoline and Diesel for DMB Vehicles & Equipment	State Contract	\$240,000
Chammings Electric, Inc.	Annual Maintenance and Monitoring of the DMB Dehumidification System	Sole Source	\$73,000
Clear Channel Outdoor Holdings, Inc d/b/a Clear Channel Outdoor LLC	Billboard Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$75,000
CNI Sales, Inc.	Wireless Networking Equipment	State Contract	\$73,000
Delaware Business Systems, Inc. d/b/a DBS	Annual Maintenance and Equipment for Point-of-Sale System at CMLF Terminals	Proprietary	\$65,000
DVL Group, Inc.	Uninterruptible Power Systems (UPS) Services and Replacements	Proprietary	\$100,000
eMaint	Annual Licenses, Maintenance and Support for CMMS System	Proprietary	\$68,000
Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI)	M/V Delaware Main Engine Service	Proprietary	\$105,000
Enterprise Leasing Company of Philadelphia LLC d/b/a Enterprise Rent-A-Car	Lease of Fleet Vehicles	State Contract	\$500,000
Fedway Associates, Inc.	Wine and Spirits for CMLF	Sole Source	\$65,000
Forever Media of DE, LLC d/b/a WDEL- AM/FM, WSTW - FM	Radio Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$50,000
GovConnection, Inc.	Microsoft Enterprise and other Software Licensing	Proprietary	\$800,000
Griffith Energy Services d/b/a Carl King	Gasoline and Diesel Fuel for Delaware Airpark, Wilmington Airport and Lewes Ferry Terminal	State Contract	\$130,000
HCGI Hartford, Inc. d/b/a HCGI	Desktop and Laptop Computers at Various DRBA Locations	State Contract	\$150,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
iHeartMedia Entertainment Inc. d/b/a iHeartMedia	Radio Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$50,000
Info Solutions North America d/b/a Info Solutions LLC	Data Communications, Products and Services	State Contract	\$980,000
Intersection/PATCO	Transit Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$50,000
Johnson Controls, Inc.	HVAC System Installation, Maintenance and Parts for Building Automation System Authority-Wide	Sole Source	\$52,000
Kapsch TrafficCom IVHS, Inc.	Annual Service, Support and Traffic Automation System for Traffic Management System	Proprietary	\$150,000
Lawmen Supply Company, a Municipal Emergency Services, Inc., Company	Uniforms, Apparel, Body Armor, Leather Gear, and Supplies	State Contract	\$82,000
Leonardo US Cyber and Security Solutions, LLC	Maintenance of Automatic License Plate Reader Systems on Delaware Memorial Bridge and CMLF	Committee Waiver	\$50,000
Liberty Coca-Cola Beverages, LLC	Fountain and Bottled Soda and Beverages for CMLF	Sole Source	\$115,000
Marine Safety Corporation	Vessel Life Raft Inspections	Proprietary	\$425,000
Microsoft Corporation	Cloud Storage and DNS Services	Proprietary	\$85,000
Miles Partnership, LLLP	CMLF Website Maintenance and Upgrades	Proprietary	\$50,000
Motorola Solutions, Inc.	Radio Maintenance and Equipment	State Contract	\$450,000
Motorola Solutions, Inc.	Police In-Car Video Management System	Proprietary	\$250,000
Newark Kubota Inc. d/b/a Burke Equipment Co.	Replacement Mowers	State Contract	\$300,000
Oracle America, Inc.	Annual Maintenance and Support for Oracle Databases	Proprietary	\$54,000
Outfront Media, Inc.	Billboard Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$64,000
Pedroni Fuel Co.	Unleaded Gasoline for CMLF Vehicles and Equipment	State Contract	\$52,000
PetroChoice	Vessel Lube Oil	Sole Source	\$130,000
Poppulo, Inc.	Mobile Applications	Committee Waiver	\$56,000

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Runway Safe, Inc.	ILG EMAS Runway Safety System Inspection and Maintenance	Sole Source	\$56,000
Siemens Industry, Inc.	Fire Detection System Installation and Support	Proprietary	\$175,000
South Jersey Paper Products d/b/a Supplyitall	Food Service Items, Disposable, Paper and Plastic at CMLF	State Contract	\$125,000
Spruce Technology, Inc.	Website Redevelopment for Cape May-Lewes Ferry	Proprietary	\$100,000
Talarico Building Services, Inc. d/b/a ServiceMaster TBS	Janitorial Services at ILG Terminal	Committee Waiver	\$232,000
Talarico Building Services, Inc. d/b/a ServiceMaster TBS	Janitorial Services at MIV & WWD & 33N	Committee Waiver	\$50,000
The Revenue Markets, Inc. d/b/a TRMI Systems Integration	Toll Lane Treadles	Proprietary	\$50,000
Townsquare Media	Radio Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$50,000
Tyler Technologies, Inc.	Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System	Proprietary	\$265,000
UKG Kronos Systems, LLC	Software Licensing and Maintenance for Time and Attendance System	Proprietary	\$140,000
UniFirst Corporation	New and Replacement Employee Uniforms	Cooperative Contract	\$50,000
Verizon Connect NWF, Inc.	Authority-Wide Wireless Fleet Management Services	State Contract	\$60,000
Waste Management	Refuse Removal Services	State Contract	\$180,000
Wayman Fire Protection, Inc.	Fire Alarm Monitoring, Inspection and System Installations	Proprietary	\$150,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

#### **Resolution 24-60 Executive Summary Sheet**

Resolution: Authorizing Authority Expenditures Pursuant to Resolution 24-17 for the period January

1, 2025, through December 31, 2025.

Committee: Budget & Finance

Committee and Board Date: December 17, 2024

### **Purpose of Resolution:**

To receive Commissioner approval of the identified vendors and expenditures for those specific professional service contracts, non-professional service contracts, materiel, and supply contracts valued at \$50,000 or above, and for those specific construction management or construction contracts valued at \$200,000 or above, that otherwise would require a public competitive process per Resolution 24-17.

#### **Background for Resolution:**

The proposed Resolution meets the requirements of Resolution 24-17, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$50,000 or more, or a construction management or construction contract in the amount of \$200,000 or more, unless it has first been approved by a vote of Commissioners.

#### **Purchase Detail:**

### Activu Corporation: Emergency Response Hardware and Software

In 2024, the Authority updated existing visualization software at the DMB and Cape May Dispatch Centers. Activu has provided the equipment and console and will now be required to provide software support to maintain interoperability between both dispatch centers. The expenditure amount represents the total estimate of the service contract.

### Adelte Ports and Maritime SLU: Passenger Loader Tubes Maintenance Program at CMLF

The Authority entered into a service agreement for annual preventative maintenance training when it purchased the Adelte passenger boarding bridges located at the CMLF Terminals. As the original equipment manufacturer, Adelte technicians make several visits to train Authority staff on proper inspection, testing and lubrication of the system's mechanical, electrical and control equipment.

### Advance Aviation: Outbound Digital Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contract services with Advance Aviation to provide digital advertising for outbound flight destinations related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

#### Advantech Inc.: Replacement Video Management System

The Authority will be utilizing Advantech to replace the current Video Management System (VMS). Advantech sells and supports Milestone Systems, the new VMS manufacturer selected by the Authority, and will provide integration and implementation of the new VMS in accordance with the prices of their competitively-bid state contract for Building Access Security Services ((DSU23PC22007-NEWECIC Security and Surveillance).

#### Alamo Group, Inc.: Boom Mower Tractor

The Authority plans to purchase one (1) boom mower tractor programmed into the 2025 Capital Equipment Replacement Plan for the Delaware Memorial Bridge Complex. The equipment will be purchased pursuant to the competitively bid cooperative state contract (*DOT2004-TRACTOR MOWER*).

### Alimak Group USA Inc.: Delaware Memorial Bridge Elevator Maintenance

The Authority utilizes a service provider for elevator maintenance and inspection on the Delaware Memorial Bridge. Alimak is the sole source manufacturer and supplier of the existing elevator. 2025 represents the second year of a three-year service contract with this yendor.

### American Bureau of Shipping d/b/a ABS Americas: Vessel Inspections and Certifications

The American Bureau of Shipping (ABS) is the sole regulatory body authorized to perform inspections on vessels that are built according to ABS standards/classifications. All of the Authority's vessels were built to ABS standards and thus all are subject to ABS inspections and associated US Coast Guard regulations.

#### Assurance Media, LLC: Service and Equipment Installation for CCTV

As part of its Security Enhancement Program, the Authority continues to upgrade its closed-circuit television (CCTV) located throughout the facilities to improve surveillance and video streams, add network flexibility, and provide enhanced features such as remote accessibility. The Authority also plans to enhance functionality, incorporating modern technology and design elements for improved meeting experiences. The upgrade is aimed at improving flexibility and collaboration among conferencing sites. The replacement equipment, professional services, and implementation will be purchased at prices matching Assurance Media's state contract to provide Building Access and Video Surveillance Systems, (GSS21745-AV\_EQPTCONF).

### Audacy, Inc.: Radio Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue to contract with Audacy to provide radio advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

### AVAYA, Communications, Inc., c/o Ring Central: Authority-wide Phone System Service and Support

The Authority purchases AVAYA enterprise phone system support from Ring Central for its on-premises phone system. Purchases are made at their state contract price (DSU23PC22007-NEWECIC Security and Surveillance).

### Canon Business Solution, Inc.: Authority-wide Copier Leases

Canon Business Solutions, Inc. is party to a state contract (GSS24091-COPIER\_PRI) to provide copier leases. This expenditure will cover the cost of all copier leases and supplies Authority-wide.

### Carus AB Ltd: Maintenance, Support and Hosting for CMLF Fare Collection and Reservation System

Carus is the proprietary vendor that developed the Fare Collection and Reservation System for the Cape May-Lewes Ferry. This expenditure will cover the annual maintenance and support expense for this system as well as the purchase of additional modules.

#### Cato, Inc.: Unleaded Gasoline and Diesel for DMB Vehicles & Equipment

The Authority stores and dispenses unleaded gasoline and diesel at the DMB Administrative Complex for use in Authority-owned vehicles and equipment. The price per-gallon for gasoline and diesel is competitively awarded by the State according to the county and the capacity of the tank which the purchased gasoline will be stored. Cato is currently a party to the lowest-priced state (GSS21002-GASOLINE) and (GSS21550-ULSD).

### <u>Chammings Electric, Inc: Annual Maintenance and Monitoring of the DMB</u> Dehumidification System

Over the previous years, Chammings Electric, as a subcontractor of American Bridge, has performed monthly preventative maintenance services to the Delaware Memorial Bridge cable dehumidification system. The Authority and its professional consultants have evaluated the options to continue receiving these necessary services, including assigning to in-house personnel, or continuing with a contractor, and based on a favorable cost analysis and Chamming's proven abilities, the Authority entered into a successive multi-year contract with Chammings Electric. 2025 will represent the fourth year of the potential five-year contract for these services, to be reassessed annually.

### <u>Clear Channel Outdoor Holdings, Inc. d/b/a Clear Channel Outdoor LLC: Billboard</u> Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contract services with Clear Channel Outdoor to provide billboard advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

### CNI Sales, Inc: Wireless Networking Equipment

The Authority utilizes CNI for support of all wireless networking equipment Authority-wide. In addition, the Authority also plans to purchase forty (40) wireless IP cameras at the state contract price (GSS20579-DATACOMM).

### <u>Delaware Business Systems: Annual Maintenance and Equipment for Point-of-Sale</u> System at CMLF Terminals

Delaware Business Systems provides proprietary hardware and annual maintenance to the existing Food & Retail point-of-sale system at CMLF terminals.

### DVL Group, Inc.: Uninterruptible Power Systems (UPS) Services and Replacements

The DRBA utilizes the expertise of the DVL Group to provide infrastructure management solutions and services. Uninterruptible Power Supplies (UPS) sustain the Authority's critical operations/infrastructure in the following locations: DMB Administration - Authority Wide Server Room, DMB Julia Building - Toll System and critical power, Lewes Administration - Server Room, and Cape May Administration - Server Room.

#### eMaint: Annual Licenses, Maintenance and Support for CMMS System

The Authority uses a proprietary Computerized Maintenance Management System (CMMS) to help schedule, plan, manage, and track maintenance activities associated with equipment, vehicles, and facilities. This purchase represents the estimated annual cost for licenses, maintenance, and support.

### Engine Systems, Inc. d/b/a Marine Systems Inc. (MSI): M/V Delaware Main Engine Service

MSI is the regional sales, parts, and service distributor for the Electro Motive Division (EMD) main engines installed on the M/V Delaware. This purchase is for the 16,000-hour maintenance of the port and starboard engines, including inspection of engine internals and aftercoolers, and replacement fuel injectors, valve bridges, sensors, and wiring harnesses.

### Enterprise Leasing Company of Philadelphia LLC /dba/ Enterprise Rent-A-Car: Lease of Fleet Vehicles

The Authority plans to enter into lease arrangements for fleet vehicles at all locations. Each vehicle lease will be entered into at prices pursuant to the vendor's Nationwide Vehicle Rental Services contract with the state (GSS19694-VEH RENTAL).

### Fedway Associates, Inc.: Wine and Spirits for CMLF

The Authority purchases wine and spirits through Fedway Associates for its Cape May terminal food operations. Fedway Associates holds the exclusive regional distribution rights to the specific brands that the Authority uses according to customer demand. Sales are regulated by the State of New Jersey Alcoholic Beverage Commission.

### Forever Media of DE, LLC d/b/a WDEL – AM/FM, WSTW – FM: Radio Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contract services with Forever Media to provide radio advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

#### GovConnection, Inc.: Microsoft Enterprise and other Software Licensing

The Authority purchases Microsoft Enterprise operating licenses (such as Windows Enterprise, Microsoft Office, etc.) and other software licenses from Gov Connections, a licensed Microsoft reseller.

### Griffith Energy Services d/b/a Carl King: Gasoline and Diesel Fuel for Delaware Airpark, Wilmington Airport and Lewes Ferry Terminal

The Authority stores and dispenses Gasoline and Diesel Fuel at its Delaware-based facilities for use in Authority-owned vehicles and equipment. The price per-gallon of

gasoline and diesel fuel is competitively awarded by the State according to the county and the capacity of the tank in which the purchased fuel will be stored. Carl King Energy is currently a party to a competitively-bid state contract to provide gasoline and diesel fuel (GSS21002-GASOLINE and GSS21550-ULSD).

### HCGI Hartford, Inc. d/b/a HCGI: Desktop and Laptop Computers at Various DRBA Locations

The Authority uses HP hardware technology and will be purchasing desktop and laptop computers from HCGI, an authorized reseller of Hewlett Packard (HP) products. New and replacement units will be installed at various locations as needed. HCGI is a party to state contract (*DTI240024-COMPUTER*) to resell HP hardware and offers those contract prices to the Authority.

### iHeart Media Entertainment, Inc. d/b/a iHeartMedia: Radio Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contract services with iHeart Radio to provide radio advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

### <u>Info Solutions North America, LLC d/b/a Info Solutions LLC: Data Communications,</u> Products and Services

The Authority plans to purchase various Cisco Systems data communications, products, and services at prices pursuant to their current state contract for the same. Purchases will made via Info Solutions, a local authorized reseller of Cisco Systems under state contract (GSS20579 Data Communications, Products and Services).

### Intersection/PATCO: Transit Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue to contract with Intersection to provide transit advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

### Johnson Controls, Inc.: HVAC System Installation, Maintenance and Parts for Building Automation System Authority-wide

Johnson Controls is authorized to provide parts and service to our Metasys Building Automation System. 2025 represents the first year of a potential three-year service contract with this vendor.

### Kapsch TrafficCom USA, Inc.: Annual Service, Support and Traffic Automation System for Traffic Management System

Kapsch is the proprietary supplier of the DMB traffic management software system and provides annual maintenance, equipment, support, and enhancements. The Authority uses Kapsch as its provider of intelligent transportation systems in the areas of tolling, traffic management and traffic safety.

### <u>Lawmen Supply Company, a Municipal Emergency Services, Inc., Company: Uniforms, Apparel, Body Armor, Leather Gear, and Supplies</u>

Lawmen Supply Company is a party to state contracts (DOC24072-APPAREL\_BL) and (GSS21585-BODY\_ARMOR) and provides police uniforms and equipment to DRBA Police at their state contract price.

### <u>Leonardo US Cyber and Security Solutions, LLC: Maintenance of Automatic License</u> Plate Reader Systems on Delaware Memorial Bridge and CMLF

In 2024, the Authority was authorized to replace the Automatic License Plate Reader (ALPR) system located on the southbound span of the bridge as the existing system reached the end of useful life. As the replacement will be completed by the end of 2024, the new requested expenditure is for maintenance of the systems on the southbound and northbound spans of the bridge along with systems at Cape May and Lewes ferry terminals.

### <u>Liberty Coca-Cola Company Beverages</u>, <u>LLC: Fountain and Bottled Soda and Beverages</u> for CMLF

The Authority has contracted Coca-Cola Co. to distribute its beverage products throughout the CMLF vessels and terminals. Coca-Cola is sold according to exclusive distribution rights.

#### Marine Safety Corporation: Vessel Life Raft Inspections

Marine Safety Corporation is the local proprietary providers and suppliers of replacement parts for overhauls, emergency repairs and maintenance of the existing life rafts installed on all Authority vessels.

#### Microsoft Corporation: Cloud Storage and DNS Services

The Authority utilizes cloud storage of DRBA data and domain network services (DNS) for DRBA websites.

#### Miles Partnership, LLLP: CMLF Website Maintenance and Upgrades

Miles Partnership was previously hired to redesign and rebuild the CMLF.com website on a new content management/digital platform and will continue to maintain and provide maintenance and development.

#### Motorola Solutions, Inc.: Radio Maintenance and Equipment

The Authority continues to replace all 800 MHz hand-held and in-vehicle radios at pricing in accordance with the state contract held by Motorola (GSS21676-COMMEQUIP).

#### Motorola Solutions, Inc.: Police In-Car Video Management System

The DRBA Police Department requires the proprietary purchase of WatchGuard in-car video systems. This is the final stage of the effort to equip all Police Officers with similar technology.

### Newark Kubota c/o Burke Equipment Co.: Replacement Mowers

The Authority is replacing two (2) front mount mowers and three (3) walk-behind mowers that have exceeded their useful life, meet the Authority's vehicle replacement criteria, and are programmed in the 2025 Capital Equipment Replacement Plan. The

replacement vehicles will be purchased at prices pursuant to Kubota's state contract (GSS21673-GRNDMAINT).

### Oracle America, Inc.: Annual Maintenance and Support for Oracle Databases

Oracle is the proprietary database used for the existing Time Attendance System, the Fare Collection System, the Toll Reconciliation System, and the Procurement/Project Management System. The estimated cost will cover the annual maintenance plus the duplication of the Oracle database for disaster recovery.

### Outfront Media, Inc.: Billboard Advertising Associated with Commercial Air Service at ILG

The Authority plans to continue contract services with Outfront Media to provide billboard advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

#### Pedroni Fuel Co.: Unleaded Gasoline for CMLF Vehicles and Equipment

The Authority stores and dispenses unleaded gasoline at the Cape May-Lewes Ferry Terminals for use in Authority-owned vehicles and equipment. Pedroni Fuel Co. supplies the Authority with unleaded gasoline at prices matching their current state contract (T0083 Unleaded Automotive Gasoline).

### PetroChoice: Vessel Lube Oil

Due to the volatility of the petroleum markets, the Authority solicits quotes from all available area providers before making bulk purchases of the ExxonMobil lubricating oil utilized on all Authority vessels. PetroChoice has been identified as having the ability to provide a minimum of 1,000 USG to the Authority. This procurement method allows the Authority to react quickly to swings in spot pricing and ensure that the Authority receives the best value at the time of purchase.

### Poppulo, Inc.: Mobile Applications

The Authority will continue with the contract services of Poppulo to maintain and develop the mobile applications for employee communications not currently available within existing Authority systems. Due to an increase in licensing fees, a waiver of the threshold is being requested.

#### Runway Safe, Inc.: ILG EMAS Runway Safety System Inspection and Maintenance

The Authority is required to maintain the EMAS infrastructure in a safe condition in compliance with FAA standards and grant assurances. Runway Safe is the sole proprietor of the EMS system for the ILG runway run-off protection system.

#### Siemens Industry, Inc.: Fire Detection System Installation and Support

The Authority utilizes fire alarm system equipment manufactured by Siemens at all Delaware Memorial Bridge and Cape May-Lewes Ferry facilities and requires the proprietary programming services of the original equipment manufacturer to update the system at each facility to reflect changes to building infrastructure. The Authority also utilizes Siemens for general deficiency resolution requiring hardware and software modifications.

### South Jersey Paper Products d/b/a Supplyitall: Food Service Items, Disposable, Paper and Plastic at CMLF:

South Jersey Paper offers the Authority state contract pricing via the state contract (19-FOOD-01328).

### Spruce Technology, Inc.: Website Redevelopment for Cape May-Lewes Ferry

The Authority publicly RFP'd and contracted with Spruce Technology to provide website redevelopment and implementation of the DRBA websites. The request for continuing services includes website redevelopment of the Cape May-Lewes Ferry. At the conclusion of this scope of work, the Authority will have uniformity for all websites.

### <u>Talarico Building Services, Inc. d/b/a ServiceMaster TBS: Janitorial Services at ILG</u> Terminal

In 2022, in preparation for the return of commercial airline service to Wilmington-New Castle Airport (ILG), solicited quotes from twelve (12) contractors, and received six (6) competitive quotes for three 1-year terms. ServiceMaster TBS submitted the lowest bid to perform the work in accordance with the Authority's specifications. 2025 represents the final year of the three-year service agreement.

### <u>Talarico Building Services, Inc. d/b/a ServiceMaster TBS: Janitorial Services at MIV & WWD & 33N</u>

In 2022, Staff solicited quotes from six (6) contractors and received one (1) bid for three 1-year terms. ServiceMaster TBS submitted the lowest bid to perform the work in accordance with the Authority's specifications. 2025 represents the final year of the three-year service agreement.

### The Revenue Markets Inc. d/b/a TRMI Systems Integration: Toll Lane Treadles

TRMI manufactures the treadles that are used to classify vehicles as they enter DRBA toll collection lanes. TRMI treadles are proprietary to the toll lanes installed at the Delaware Memorial Bridge and cannot be purchased from any other vendor.

Townsquare Media: Radio Advertising Associated with Commercial Air Service at ILG The Authority plans to continue contracted services with Townsquare Media to provide radio advertising related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

### <u>Tyler Technologies: Maintenance and Support for Finance and Human Resources ERP Systems and Police CAD System</u>

Tyler Technologies is the proprietary vendor that developed the Authority's Enterprise Resource Planning Systems (MUNIS) and the Police CAD System. This purchase will cover the annual maintenance expenses for these systems.

### <u>UKG Kronos Systems, LLC: Software Licensing and Maintenance for Time and Attendance System</u>

Kronos is the proprietary time and attendance system used throughout the Authority. The estimated cost includes the annual maintenance contract as well as the purchase of additional time clocks.

### UniFirst Corporation: New and Replacement Employee Uniforms

The Authority purchases quality embroidered and logo-imprinted work uniforms for use by Maintenance, Electronics and Engineering Department personnel. A variety of uniforms that the Authority requires throughout the year will be purchased via UniFirst's competitively bid cooperative contract (Sourcewell #040920-UFC: Uniforms and Uniform-Related Products and Services).

#### Verizon Connect NWF, Inc.: Authority-wide Wireless Fleet Management Services

Verizon Connect NWF is under state contract (GSS22838-VEH\_TRACK) to provide wireless fleet management services. The estimated cost will cover the annual wireless expense to track and monitor all Authority-owned vehicles.

#### Waste Management: Refuse Removal Services

Waste Management provides the Authority with solid waste removal. Waste Management holds a state contract for refuse hauling and container rental service (GSS20061).

### Wayman Fire Protection, Inc.: Fire Alarm Monitoring, Inspection and System Installations

The Authority currently uses the services of Wayman Fire Protection for fire alarm monitoring inspections, replacements, and repairs at all DRBA facilities.

#### **Classification Definitions:**

Committee Waiver. The Budget and Finance Committee, in consideration of the DRBA's overall procurement process, may increase or waive the competitive solicitation thresholds established in paragraphs 1 and 2 of Resolution 24-17 for the following reasons: operational needs and issues, a need for uniformity and continuity in materiel and services required by the Authority, and unique or special needs of the Authority including, but not limited to, the desirability of owner-furnished materiel and supplies in vessel repair, maintenance, renovation and rehabilitation (DRBA Resolution 24-17, Section 3).

Cooperative Contract. A purchase of equipment, supplies or non-professional services which, under normal circumstances, would require public competitive bidding in accordance with Resolution 24-17, however the vendor has agreed to provide the goods or services to the Authority at prices less than or equal to that vendor's respective contract pricing awarded as a result of a public and competitively bid cooperative contract intended for the use of other state and governmental entities. This purchase classification includes those "...purchases from cooperatives and/or the piggy-backing of existing publicly-bid contracts for state and governmental entities which State of Delaware or New Jersey may or may not individually publicly advertise".

**Proprietary.** A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains

the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

**Sole Source.** A purchase made without a competitive process, based on the justification that only one known source exists or that only one single supplier can fulfill the requirements of the Authority. Sole source procurement is appropriate when the goods or services being acquired: are uniquely qualified to meet the objectives of the Authority; must be compatible with existing equipment; are available within a limited geographic boundary (e.g., distributor with exclusive rights or sales area); are required for use in conjunction with a grant or contract, etc. "A contract may be awarded without competition if the General Manager or Director of Operations of an Authority facility, or Police Administrator, prior to procurement, determines in writing that there is only one source for the required contract and no other reasonable alternative sources exist that will satisfy the requirements of the Authority". (DRBA Resolution 24-17 Part 2.f.).

**State Contract.** A purchase of equipment, supplies, or non-professional services which, under normal circumstances, would require competitive bidding, however the vendor has agreed to provide the goods or services to the Authority at fees less than or equal to that vendor's respective contract as awarded by the State of Delaware or New Jersey. "Any contract for the purchase of materiel and supplies and non-professional services....which contract individually exceeds \$50,000, or in the combination with other contracts, exceeds \$50,000 in any one calendar year shall be pursuant to a contract entered into by the Authority after competitive bidding. This provision shall not apply to purchases by the Authority from suppliers in cases where the Authority is purchasing at prices pursuant to contracts awarded by the States of Delaware or New Jersey for state agencies." (DRBA Resolution 24-17 Part 2.a.).